## Educational Programs
### Minimum Qualification Equivalency

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<td><strong>EDUCATION:</strong></td>
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<td>Esthetician Diploma, Cosmetology Academy, SBCC (Licensed) (2002)</td>
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<td>Attended Ramkhamhaeng University (RU), Thailand (BBA from RU in Advertising) (1980)</td>
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<td><strong>EXPERIENCE:</strong></td>
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<td>2002-Present: Part-time Esthetician and Massage Technician, Fess Parker's Doubletree Resort, Santa Barbara</td>
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Item 3.1-a
02/26/09
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<td>MUSIC Adm. Assistant I</td>
<td>2/02/09- 6/01/09</td>
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<td>WARRECKER, Marcia</td>
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<td>Days/Hours</td>
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<td>Department/Position</td>
<td>Begin/End Date</td>
<td>Days/Hours</td>
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<td>Days/Hours</td>
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On-Campus Student Employment

APARICIO, Jessica  FWS
AGUILERA, Neftali  FWS
AHN, Hae Zoon  Tutorial/ Biology
AISPURU, Scott  Language Lab/LTA
AKERS, Michelle  Food Service
ALEXANDRE da SILVA, Larissa  Food Services
ALVARADO, Emilio  FWS
ALVARADO, Rhys  FWS
AN, Yan  DSPS
ANICA, Evelyn  Language Lab/LTA
APONTE, Austin  FWS
ARAI, Eri  Gateway (2 jobs)
ARAUJO, Arthur  Online College
SoMA
ARIARKAWA, Fujika  Gateway/ESL
ARREOLA, Alama  EOPS
ARRIAGA-FIGEROA, Laura  Foundation
AVENDANO-GODOY, Camila  Gateway
BAGGAO, Kimberly  Physics
BAGWELL, Brianne  Gateway
BARKER, David  Gateway
BARNHARDT, Aaron  Food Service
BARTHOLOMAY, Brooke  FWS
BATCHULUUN, Altanzaa  FWS
BAUM, Jordan  Gateway
BEAL, Angela  Physics
BEALER, Imelda  Biology (2 jobs)
BECERA-ROBLES, Leonel  FWS
BECK, Rachelle  Language Lab
BEHRING, Rikard  Chemistry/Student Worker
Tutorial/LRC
LRC/LTA
BERNARD, Eileen  Gateway/ Earth Science
Bernsten, Michael  Tutorial/ Earth Science
Food Services
BILLIAU, Anna  Gateway/BMS
BILLINGSLEY, Kenneth  Food Services
BLACKWELL, Rebecca  FWS
BODDY, Tyler  FWS (2 jobs)
SoMA
BODIN, Tori  Gateway
BORER, Daniel  Tutorial/Earth Science
BRITTON, Michelle  Student Technology Support
BRONSTON-WILSON, Sean  Gateway
BROWN, Megan  Gateway
BROWNING, Jr. Willie  Food Services
BRUNO, William  Gateway
BRUUN, Frederik  BC Lab
On-Campus Student Employment

BRYANT, Victor
BURKE, Margaret
BURKHART, Eryn
BUSH, Jeffery
CACI, Christopher
CAMERA, Joseph
CANNON, Joan
CANNON, Laura
CANTO, Clancy
CARBAJAL, Amanda

CARTER, Tristan
CEDILLOS, Ademir
CHARKHIAN, Steven
CHEN, Hsin
CHEON, Brian
CLARK, Brian
COLBRY, Krista
COLLIN, Sofia
CONROY, Casey
COOMBS, Patrick

CORDELL, Kai
CRADDOCK, Rachel
CRANDELL, Maren
CRUMP, Michelle
CURRIE, Neil
DAHL, Tori
DAMITZ, Jesse
DAVIES, Andreana

DAVIS, Braelyn
DAVIS, Drew
De REGT, Scott
DELTON, Tanysha
DERSANDRE, Daniel
DESEIXTOS, Neryda
DeVAUGHN, John
DICKINSON-TAKAHASHI, Margaret
DIGIULIO, Matteo
DONALDSON, Sean
DORNBOS, Jacob
DOXIE, Arnold
DOYLE, Alysn
DUBIN, Audrey
DUFOUR, James

Journalism
Tutorial/LRC
Journalism
FWS
DSPS
Security
Gateway
Gateway
SoMA
Tutorial
Biology
FWS
Tutorial
FWS
Math/Reader
Gateway/Astronomy
Student Technology Support
Gateway
FWS
Foundation
Gateway (2 jobs)
FWS
Gateway
Gateway
Gateway
Tutorial
Kinkos ELC
FWS
SoMA
Gateway
Security
FWS
Gateway
FWS
Food Services
ESL/PASS
FWS
Food Services
FWS
BC Lab
Gateway
FWS
Food Services
Security
Tutorial/Earth Science
FWS
On-Campus Student Employment

DUQUE, Nicole  FWS
EDMONDSON, Bradley Biology
ELLIS, Jermaine Food Services
ERDENE-OUCHIR, Erdenebaatar Tutorial (2 jobs)
ESKANDARI-QAJAR, Yasmin Foundation
ESPINOZA, Pablo FWS
ESTRADA, Sabby FWS
EVANS, Elise Food Service
EVANS, Michael Tutorial
FARIAS, Jolee FWS
FERRARI, Leah Foundation
FOHS, Hannah Biology (2 jobs)
FORSYTH, James On-Line College
Earth Science
FOSTER, Michael FWS
FOX, Joyce Gateway
FREEMAN, Simon DSPS
SoMA
FURLONG, Taylor Language Lab
GANN, Rachel FWS
GAO, Zihan Food Services
GARCIA, Agustin FWS
GARCIA, Marcus FWS
GARDNER, Ryan FWS
GAUTHIER, Anna Food Services
Journalism
GNANGBE, Charline Food Services
GOMEZ, Theodore Tutorial
GONG, Ping FWS
GONZALES, Jr, Roberto Gateway
GONZALES-ALBOR, Daniel SoMA
GONZALES-SUMAN, Alvaro Student Technology Support
GONZALES-SUMAN, Alvaro Food Service
Andres
GOULD, Carrie LRC
GOZALI, Shelly Gateway
Tutorial
GRENOBLE, Nicole Student Tech Support
GRINVALD, David Security
GUERRERO, Adrian CAP
GUTIERREZ, Ivan Food Services
GUTIERREZ, Oscar Foundation
GUTIERREZ-VALENCIA, Jesus FWS (2 jobs)
HA, Taewoo Tutorial
HARRIS, Trayone FWS
HARRISON, Brandy FWS (2 jobs)
HASSOUN, Fatemeh Gateway
HAYCOX, Samuel Gateway
On-Campus Student Employment

HENENSON, Eilit
HERNANDEZ, Diego
HICKS, Brendon
HILLINGER, Courtney
HINTON, Janeya
HODGES, Phinehas
HOFMANN, Colin
HOLEHAN, Francis
HOROWITZ, Michael
HOUSTON, Tim
HOWARD, Jeremy
HUTCHISON, Dana
JACKSON, Clive
JACOBS, Amanda
JAMANOVA, Dildora

JENSEN, Nina

JOHNSON, Mary Ann
JOLON, Estefanica
JOUHARYAN, Alek
JUAREZ, Armando
KATRANOV, Rustam
KAYE, Brennon
KERN, Ryan
KILCHEVSKY, Tomer

KIM, Wonmin

KING, Dawn
KING, Martha
KINSLEY, Brendon
KLINE, Jason
KOPPEL, Lina

KOWITZ, Christopher
KOWITZ, Michael
KRIDER, Nicole
KRUPP, Cory
KUDRYTSKA, Yuljya
LaFIRENZA, Michael
LAGERQUIST, Nicole
LAMB, Kevin
LANDAVERDE, Susana
LARGE, Joseph
LATHAM, Kelly
LEDGETT, Thomas
LEE, Jo

Gateway/ Hebrew
MESA
FWS
FWS
Gateway/ English
FWS
Food Services
Foundation/ Intern
Chemistry
SoMA
FWS
Gateway
Food Services
Journalism
Theater Arts
Tutorial/ Library
SoMA (3 jobs)
On-Line College (3 jobs)
Foundation
FWS
Food Service
Security
Tutorial
Gateway
Gateway
Biology
Physics
Math
Student Technology Support
Gateway
Gateway (2 jobs)
Physics
Security
Security
Gateway
FWS
Food Services
FWS
CAP
Biological Science
FWS
Journalism
Gateway
Food Services
Biology
On-Campus Student Employment

LENNON, Michael Food Services
LEONARD, Ryan DSPS
LETINSKY, Jack Tutorial
LEETULLE, Rose FWS
LEVY, David Art/Model
LEYVA, Juan DSPS
LI, Wenxiao FWS
LI, Yunqi Tutorial (2 jobs)
LI, Jonathan Gateway (2 jobs)
LIM, Jonathan Tutorial
LIM, Sun Aeh Kinkos ELC
LIN, MI Foundation/Intern Gateway
LINDBERG, Kenny Journalism
LINDEVALL, Katanna Grant E-Commerce
LIU, Hong Yuan Online College
LIU, Yao Athletics
LIU, Yunbo Food Services
LLOYD, Miranda Food Services
LOPEZ, Adrian Adult Ed/Model
LOUIE, Nicole Art
LOZADA-PEREZMITRE, Erika FWS
LU, Hongsheng EOPS
LUO, Xi Admissions Outreach
LYSEN Sara Gateway
MALARA, Daniel Gateway
MARIN, Elisha Gateway
MARTIN, Blessing Gateway
MCGUIRE, Alison SoMA
McNAMARA, Kelly Mail Room
MEDEL, Eugene FWS
MENDEZ, Christina Foundation/Intern
MESICK, Michelle Food Services
MIRKIANI, Ghorban Ali Food Services
MIGUEL, Andre DSPS
MICHTEL, Marcus FWS
MOIR, Lindsey Food Services
MONROY, Maureen FWS
MONTEROSA, Walter Kinkos ELC
MORENO, Carlos FWS
MORRIS, Brandon MESA
MOSES, Shauna FWS
MULLER, Michael Tutorial
MURATA, Emi Gateway

SoMA
Food Services
On-Campus Student Employment

MUSS, James
NAMI, Ardalan
NAVARRO, David
NAVARRO, Vanessa
NEELY-SANCHEZ, Miguel
NICHOLS, Stephen
NICHOLSON, Amber
NISHI, YUI
NOMURA, Karin
NORTON, Jonathan
OHLEN, Micah
OLIVEROS, Jack
OLSON, Jarrod
OLVERA, Juan
OROZCO, Alicia
ORTIZ, Alexander
OSTROFF, Ariel
OWENS, Patrick
PAEZ, Angela

PALLOTTA, Cody
PAN, Xiaolan
PAPALUCAS, Robbin
PAREDES-BARBA, Karla
PARK, Subin
PATTILLO, Samuel
PERMAR, Camille
PESTANA, Michael
PETERSEN, Jennifer
PETERSEN, Josh
PHILIPPIDES, David
PLATON, Candelaria
POTOPALSKA, Victoria
POTTKOTTER, Ken
PROSCIA, Maria
PUHL, Alexander
QUINTERO, Leonardo
QUISENBERRY, Jason
RAKSAKHOM, Nanda
RAMOS, Denesha
RAMOS, Xochil
RANDALL, Katie
RATTO, Elizabeth
REVOAL, Jesse
REYES, Armando
REYNA, Celia
RICHARDSON, Jordan

FWS
Food Services
FSW
LRC
Food Services
Food Services
Kinkos ELC
Gateway
Gateway
DSPS
FWS
Food Services
CAP
Kinkos ELC
Food Services
Library
SoMA
Foundation
Tutorial
Gateway
Student Development
FWS
FWS
Tutorial
Security
FWS
FWS
Calworks
BC Lab
Gateway
Foundation/Intern
Chemistry
Center for Sustainability
FWS
Food Services
Student Technology Support
Gateway (2 jobs)
Gateway
FWS
FWS
DSPS
Security
On-Campus Student Employment

RIGGS, Justin FWS
ROARK, Kelly Gateway
ROBINSON-SIDDIQI, Amber FWS
ROBLES, Lidia FWS
RODRIGUEZ, Alejandra Gateway (2 jobs)
Tutorial
ROKES, Kyle Psychology (2 jobs)
ROMERO, Maria FWS
ROUSH, Scott FWS (2 jobs)
Tutor (1 job)
RUBIO-MILLS, Maliya Foundation/Intern
RUYONGA, Mulinde DSPS
Tutorial
SAINT-ANDRE, Anais Gateway
SALCEDO, Ruth Foundation/Intern
FWS
SALTER, Martin Food Services
SANCHEZ, Tania FWS
SANCHEZ-VEGA, Monica Gateway
SANTANA, Mayra FWS
SANTANA, Sergio FWS
SARANT, Arie BC Lab
SAWYER, Whitney Gateway (2 jobs)
SCHINDLER, Matthew Food Services
SCHOENER, Andrew Student Technology Support
SCHOONDERWOERD, Brett FWS
SCOTT, Hannah Journalism
SHIN, Yongho Tutorial
Math
SHULTZ, Joanna Food Services
SIEBERT, Corliss SoMA
SILVA, Beatriz Gateway
SILVA, Maria DSPS
SIMMONS, Ian Foundation/Intern
SINGER, Jake Foundation/Intern
SLABY, Laura Project HOPE
SMITH, Tyronne FWS
SOONG, Diana FWS
STEINBACH, Sergio Food Services
STEPHENSON, Brittany FWS
STIER, Thomas Food Services
STOKER, Courtlin English
SUGINO, Rina Food Services
SZCZUBLEWSKI, Kevin Security
TAGAWA, Calen Student Technology Support
TENNENT, Chad FWS
THOMPSON, Natasha Educational Programs
TORRES, Jennifer Gateway/English
On-Campus Student Employment

TORRES, Jr., Leonard  FWS
TORRES, Leonard  FWS (Security)
TORRES, Selena  Calworks
TRAN, Kevin  Foundation/Intern
TROUP, Alexander  Film Studies
TROYNA, Jonathan  CAP
TRUJILLO, Edna  Foundation
TSHIBINGU, Milochka  DSPS
TURNBULL, Kylin  FWS
TYRELL, Brandon  CAP
URIBE, Iris  Food Services
VEGA, Lorena  FWS
VESSEY, Ryan  Food Services
VICKERY, Michael  FWS (2 jobs)
VRAYMOED, Eric  Adult Ed/Instructional Assistant
WALDEN, Darryl  EOPS
WALKER, Molly  Foundation/Intern
WALKER, Reilly  DSPS
WANG, Yuxi  Food Services
WARTER, Keith  Tutorial
WATERS, Devon  Food Services
WEBER, Jonathan  Gateway (3 jobs)
WILLIAMS, Ryan  DSPS
WILSON, HANNAH  FWS
WISE, Mary  Gateway
WOLTZ, Ryan  Foundation/Intern
WOOD, Chance  Food Services
WU, Jing  Food Services
XUE, Tong  Gateway
YANG, Mengri  Foundation/Intern
YANTONE, Dayon  Gateway
YARAHUAN-LOPEZ, Nancy  FWS (2 jobs)
YONEMURA, Kaori  Food Services
YOUUMANS, Heidi  Gateway
YTTERMALM, Carl-Phillip  DSPS
ZARE, Kay  Gateway (2 jobs)
ZEITO, Jean Pierre  SoMA
ZEITSOFF, Brittney  Food Services
ZHUANG, Ying Guang  FWS
ZHENG, Zhaoji  Tutorial
ZHOU, Meng-Jiao  Food Services
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Men’s Volleyball Officials
Spring 2009

Varquez, Earl
Venditto, Joanne
Vicknair, Summer
Vincent, Roy
Warkentin, Beth
Warkentin, Don
Wertz, Gerry
Willis, Dan
Windmiller, John
Wu, Tony
Young, Calvin
Zinsman, Sara
Zinsman, Yvonne
Zvolanek, David

Game Management Officials
Maria Mayer
Carina Celio
Amelia Shugrue
Alissa Coker
Morgan Terrell
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<td>Villalta, Dax</td>
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<td>Williamson, Sidney</td>
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<td>Wilson, Rick</td>
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Instructors’ Association Proposal for Changes to the Contract:
1/1/2009 - 12/31/2010

As presented to the SBCC Board of Trustees on October 30, 2008

Principles:

- The IA is submitting a very modest proposal in recognition of the difficult financial situation of the State of California and the College.
- “Equal pay for equal work”
- “COLA goes for COLA” --- all COLA is applied to salaries.
- “All faculty are treated equally”; “We move together.”
- No discrimination based on contribution to revenue.
- “No free lunch” --- all work should be compensated.
- “No informal, side-deals” --- if it is available to one group, it is available to all faculty in similar situations.

1) Enhancement and Structure of Salary Schedules (Section 2.8)
   a) A percentage increase of 0.55% (80% of COLA) will be applied to all salary schedules in equal percentages on each salary step and class.
   b) 20% of COLA (0.13% of faculty salaries expenses) will be applied to make progress on equity issues identified by the faculty/management study group.
      b.1) The Credit Adjunct Instructional Schedule (Schedule 11) will be renumbered Schedule 10-A and it will be expressed as a pro rata percentage of Schedule 10 (Class 2, Steps 1-9). The pro rata percentage will be increased from 67.5% to 68%.
      b.2) Laboratory instruction will be compensated at exactly 80% of lecture instruction with the intent to reach 100% in the future. The TLU value of a 3 hour lab will be exactly 2.4 TLUs, increased from its current value of 2.3974 TLUs.
   c) The Credit Adjunct Non-Instructional Salary Schedule (Schedule 13) will be renumbered Schedule 10-B. It will be expressed as a pro rata percentage of Schedule 10 (Class 2, Steps 1-9). The pro rata percentage will be unchanged at 87.5%.
   d) Schedule 23 (Cosmetology Schedule) will be amended as follows:
      Effective fall semester 2009, step 1 will be removed from all classes. Faculty at step 10 of any class on Schedule 23 will advance to step 5 of the appropriate class on Schedule 10. Effective fall semester 2010, step 1 will be removed from all classes. Faculty at step 10 of any class on Schedule 23 will advance to step 5 of the appropriate class on Schedule 10.
   e) The doctoral bonus for Credit Adjunct Faculty will be expressed as 5% of class 1, step 1 of Schedule 10-A (Section 2.17.4).
   f) Longevity service increments for contract faculty (Section 2.11) will be awarded to faculty in pro-rated yearly increments i.e. by a rate which equals the current 3-year increment divided by three.
   g) All stipends used by the committee for non-teaching compensation (Section 2.21.1) shall be expressed as a percentage factor applied to Schedule 10, i.e. the department chair stipend shall be expressed as 0.419% of class II, step I and the hourly coaches’ stipend shall be expressed as 0.261% of class II, step I.
2) **Health and Welfare Benefits**
   a) Our principle remains that the District will pay the full cost of the least expensive of the two most popular plans for individual, couples, and families (Appendix B).
   b) Coverage for minor children will be made available to adjuncts in Tier 2 (Appendix C) at the faculty member’s own expense.
   c) All unused monies from the adjunct health care funding (currently $28,000 per year) will be rolled over to future years starting with the school year 2008/2009 (Appendix C).

3) **Leave Policy**
   Our principle of equal pay for equal work includes equal leave policies for all faculty. Please see Appendix 1 of this proposal for changes in current leave policies.

4) **Parity Goal for Laboratory Instructors and Adjunct Faculty**
   a) The parity goal for Credit Adjunct Faculty shall be stated at 87.5% of all classes and steps of Schedule 10.
   b) The parity goal for laboratory instruction shall be stated at 100% of lecture instruction.

5) **Sabbaticals**
   Any unused sabbatical monies shall be rolled over to the next year (Section 2.7).

6) **Disciplinary Procedures and Binding Arbitration**
   The Instructors’ Association is committed to resolving any accusation or complaint at the earliest possible stage. Every effort should be made to resolve complaints through informal conferences between the parties involved. In order to achieve this:
   a) the contract shall include guidelines to be followed by the administration to inform faculty within two business days after an accusation has been filed against them or when they are under investigation for some disciplinary offense (Article 10).
   b) the current grievance policies and procedures (Section 6.4) shall be extended to include binding arbitration (see Appendix 2 of this Proposal).

7) **Release Time for Academic Senate**
   The number of release time TLUs for the Academic Senate shall be increased by two (2) in order to give each AS committee chair an additional ¼ TLU and bring them up to one full TLU release time.

8) **Second Year of Contract**
   In the second year of the contract new funds available will be allocated as follows:
   a) COLA applied in equal percentages to all salary schedules.
   b) Full coverage of the cost of the less expensive of the two most popular health insurance plans for individuals, couples, and families.

Santa Barbara, October 30, 2008

Lynne Stark / President

Cornelia Alsheimer / Chief Negotiator
Appendix 1

Proposed Changes to Faculty Leave Policies

1. Include a full list of faculty leaves – both contract and adjunct faculty – in the contract. Currently there is no section of the contract dealing with leaves for full-time faculty. There is a section dealing with adjuncts. (Sec 3.4)

2. Extend leaves to adjuncts (Sec 3.4 of current contract): Some leaves are available for contract faculty and not available for adjuncts. In some cases this makes sense. However, some types of leaves should also be available to adjuncts:
   - Maternity Leave for Pregnancy Disability (using accumulated sick leave to recover from pregnancy, miscarriage, childbirth) Board Policy 2022.3
   - Bereavement leave: Board Policy 2022.7 (E.C. 87788) It is unclear if this refers to adjuncts.
   - Emergency leave: Board Policy 2022.10 This should be extended to include adjuncts.
   - Professional development leave

3. Accrual of Sick Leave for Adjuncts: Board Policy 2022.52 The accrual rate for adjuncts is below parity with the accrual rate for full time faculty. "Hourly faculty shall accrue sick leave at a rate proportionate to that of contract faculty." (Section 3.4.1)

4. Personal necessity days: Increase the number of personal necessity days per year from 6 to 8 for full time faculty. For adjuncts, change from "eight hours per year" to "80% of one year's accrual of sick leave." Board Policy 2022.8 (E.C. 87784)

5. Accruing sick leave during summer session: Both the contract and the board policy are silent on this for full-time faculty. For adjuncts, the accrual is not directly stated. "Faculty (contract and adjunct) who teach summer session shall accrue sick leave at the rate of one hour for 17.5 hours taught. Sick Leave accrued during summer session should be available to be used for sick days during summer session."

6. Make banked TLUs available to be used for contract faculty to take maternity / paternity leave. "Contract faculty will be able to use banked TLUs to either decrease their semester teaching load or take one semester off due to the birth of a child."
Appendix 2

Proposed Changes to the Grievance Policies and Procedures (Section 6.4)

STEP FOUR
Delete the last sentence of current Step Four.

Add: STEP FIVE
If the grievant is not satisfied with the decision at Step Four, he or she may, within ten days of the Board of Trustee's decision, request in writing that the IA submit the grievance to arbitration. The IA, by written notice to the Vice President of Human Resources, within fifteen days after receipt of the request from the grievant, may submit the grievance to impartial arbitration.

The IA and the District shall jointly request that the California State Mediation and Conciliation Service supply a list of five names of arbitrators experienced in hearing grievances in community college matters. Each party shall alternately strike a name until one name remains. The order of the striking shall be determined by lot.

The fees of the arbitrator and the hearing shall be borne equally by the IA and the District. All other expenses shall be borne by the party incurring them.

The arbitrator shall, as soon as possible, hear evidence and render a decision on the issues that were submitted to arbitration and shall provide an appropriate remedy.

The arbitrator shall have no power to add to, subtract from, or modify the terms of this agreement.

The decision of the impartial arbitrator shall be final and binding on all parties.
DISTRICT INITIAL PROPOSAL TO INSTRUCTORS' ASSOCIATION

1. Compensation - any salary schedule modifications to be based on financial condition of the District; consider adoption of total compensation formula (based in part on available resources) for future years

2. Insurance - maintain availability of comprehensive insurance program for full time faculty while considering cost containment opportunities; continue to explore options for part time faculty without increasing district costs

3. Parking fees - establish fee for faculty who utilize parking facilities at SBCC

4. Distance Education - consider modifications to current practice regarding compensation (development of courses), use of materials and training for those faculty involved in distance education.

6. Term - consider multi-year term.
DISTRICT INITIAL PROPOSAL TO CSEA CHAPTER 289

1. Compensation - any salary schedule modifications to be based on financial condition of the District; consider adoption of total compensation formula (based in part on available resources) for future years

2. Insurance - maintain availability of comprehensive insurance program for unit member while considering cost containment opportunities

3. Parking fees - establish fee for unit members who utilize parking facilities at SBCC

4. Term - consider multi-year term.
Summary of Achieved Outcomes

Sabbatical Leave Report

Spring Semester 2007

Articulation Agreements: The proposal specified assisting in development of an articulation transfer agreement from the ECE department program at SBCC to the new 4-year Child Development Degree at Cal State University-Channel Islands. This was accomplished.

A meeting with faculty at Antioch University, Santa Barbara, facilitated alignment of a new Liberal Studies emphasis entitled “Child, Family and Society” with SBCC’s Early Childhood Education major for lower division coursework.

UCSB has begun work on creating an ECE minor for Education majors through the Gevirtz Graduate School of Education. This program will be upper division units so articulation with is a strong probability.

Updated Courses: Course of study outlines for 10 courses were updated. Early Childhood Education courses 102, 107, 110, 111, 115, 120, 121, 128, 131 and 141 were edited to current professional standards with appropriate title changes, course objectives, course content, assignments and text books.

New Courses: Three new courses were created. ECE 129 – ECE Special Education was developed as the second 3 unit course for the Children With Special Needs specialization for the California Child Development Permit. ECE 142 – Infant/Toddler Socialization was created as the second 3 unit course for the Infant/Toddler specialization. ECE 132 – Teaching in a Diverse Society was designed to meet the recommendation for the “Core 24” as well as the second 3 unit course for the specialization of Diversity Issues.

Core 24: The statewide curriculum alignment project for Early Childhood Education resulted in the ECE Lower Division 8 recommendations in Spring 2007. These recommendations were incorporated into changes made to the ECE degree and certificates.

Degree and Certificate Updates: The ECE degree, four certificate requirements and a skills competency award were edited and submitted for approval.

Curriculum Advisory Committee Approval: All ten new course modifications, 3 new courses and degree/certificate modifications were completed by the CAC fall 2007 deadline. All courses and degree/certificate modifications were approved in October, 2007.
NEW PROGRAMS
A) Information Technology Management – Skills Competency Award
B) Associate Degree Photography
C) Associate Degree Liberal Arts and Sciences: Arts and Humanities Emphasis
D) Associate Degree Liberal Arts and Sciences: Science and Mathematics Emphasis
E) Associate Degree Liberal Arts and Sciences: Social and Behavioral Sciences Emphasis
F) Associate Degree Liberal Arts Associate in Arts: Emphasis in Biomedical Sciences

PROGRAM MODIFICATIONS
G) Diagnostic Medical Sonography – Certificate
H) Database Programming & Applications Development – Certificate
I) Virtualization System Administration – Skills Competency Award
J) Mobile Application Developer – Skills Competency Award

NEW COURSES (Traditional)
K) ADC 145: Prenatal Effects of Drugs and Alcohol
L) ADC 146: Substance Abuse Prevention
M) CIS 251: Advanced SQL Server Programming
N) CIS 252: Introduction to MySQL
O) CS 187: iPhone and iPod Programming
P) DMS 182: Clinical Experience 1
Q) DMS 183: Clinical Experience 2
R) DMS 184: Clinical Experience 3
S) DMS 185: Clinical Experience 4
T) ENVS 295: Internship in Environmental Studies
U) HNRS 100: Honors Colloquium

NEW COURSES (TMI/Distance Learning)
V) CIS 222: MS Windows Server Virtualization Administration
W) CIS 223: MS Sharepoint Server Administration
X) CIS 246: Management of Information Technology
Y) CIS 247: Managing Information Systems for the Entrepreneur

COURSE MODIFICATIONS
Z) ADC 123: Group Treatment
AA) AJP 143: Tactical Commander Training
BB) AJP 144: Basic SWAT
CC) AJP 145: Basic SWAT Team Leader
DD) AJP 146: Defensive Tactics Instructor
EE) AJP 147: Basic Sniper/Observer Training
FF) AJP 151: Advanced SWAT Team Leader
GG) AJP 152: Advanced Sniper
HH) AJP 154: Defensive Tactics Update
II) AJP 156: Diversionary Device Instructor
JJ) CS 111: HTML, Web Technologies and Webmastering change to CS 111: HTML and Webmastering
KK) CIS 105: Introduction to Operating Systems
LL) CIS 209: Visual Basic .NET Programming
MM) CIS 229: Advanced Visual Basic .NET Programming
NN) CIS 230: Active Server Pages and VBScript change to CIS 230: Active Server Pages Using Visual Basic
OO) CIS 234: Introduction to Oracle
PP) CIS 237: Advanced SQL Programming
QQ) CIS 244: UML for Business Processes
RR) CT 116: Blueprint Reading change to CT 116/DRFT 103: Blueprint Reading
SS) CT 118: Measuring and Calculating change to CT 118/DRFT 102: Measuring and Calculating
TT) DRFT 126: Landscape Drafting I change to DRFT 126/EH 126: Landscape Drafting I
UU) DRFT 127: Landscape Drafting II change to DRFT 127/EH 127: Landscape Drafting II
VV) DRFT 132/ENGR 132: Computer-Assisted Drafting and Design III
WW) ENVS 210/EH 210: Permaculture Design
XX) PHOT 180/MAT132: Digital Imaging II change to PHOT 180: Digital Darkroom
YY) PHOT 250: Fine Art Photography

COURSE MODIFICATION (TMI/Distance Learning)

ZZ) CIS220/MKT220: Introduction to Electronic Commerce
PROPOSED NEW CONTINUING EDUCATION COURSE MODIFICATIONS – WINTER 2009*

OMEGA

*Title changes:
TO: Age of Work: Boost Your Employability at Any Age
FR: Age of Work: Celebrating Santa Barbara's Experienced Workforce, 7
TO: Power of Partnership Initiative (POPI) – Seniors and Families
FR: Council of Elders, 7

PARENT EDUCATION

*Title changes:
TO: Connecting With Your Teenager
FR: When Loveable Children Become Teens, 1
TO: Power of Partnership Initiative (POPI) – Children and Families
FR: La Familia Unida (the Close Family), 1

PSYCHOLOGY, COMMUNICATION & PERSONAL DEVELOPMENT

*Title changes:
TO: Finding Buried Treasures: Overcoming Your Clutter!
FR: Compulsivity: Conquering Compulsive Behavior, 7
TO: Love and Belonging: Healing the Past, Moving Ahead with Family constellations
FR: family Healing: The Power of Family Constellations, 7
TO: Speaking Positively with Family and Friends (Bilingual)
FR: Dynamic Strategies for Conflict Resolution, 7
TO: The Healing Power of Intuition
FR: Mind Play: Discovering Intuition, 7
TO: Understanding the Mind: Transformation through Buddhist Psychology
FR: Buddhist Wisdom and Compassion, 7

KEY TO FUNDING CODES:
Courses coded with numbers 1 through 9 ARE eligible for state apportionment, as follows:
1  Parent Education
2  Elementary and Secondary Basic Skills
3  English as a Second Language
4  Citizenship
5  Education for the Handicapped
6  Short-Term Vocational Programs
7  Education for the Older Adult
8  Education Programs in Home Economics
9  Health and Safety Education
0  NOT eligible for state apportionment funding

*Approved by CAC 2-9-09
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MEMORANDUM OF UNDERSTANDING
January 2009-December 2009

This Memorandum of Understanding (hereinafter "MOU" or "Agreement") is entered into as of __________, ______, by and between the Chabot-Las Positas Community College District, a California community college district (hereinafter "CLPCCD") and Santa Barbara City College, a California community college (hereinafter "SBCC") for the purpose of collaborating as partners on the development and delivery of the Faculty Inquiry Network program. CLPCCD and SBCC are collectively referred to in this Agreement as the "Parties".

RECITALS

WHEREAS, CHABOT COLLEGE (hereinafter "CHABOT"), located at 25555 Hesperian Blvd, Hayward, CA 94545, a college within the CLPCCD, has been awarded funding from the Hewlett Foundation to create a program to investigate problems in basic skills education in California community colleges;

WHEREAS, SANTA BARBARA CITY COLLEGE (hereinafter “SBCC”), located at 721 Cliff Drive, Santa Barbara, CA 93109 has a faculty team (“SBCC-Team”) whose staff has applied for and been approved for participation in the Faculty Inquiry Network program;

WHEREAS, as part of the Faculty Inquiry Network program, CLPCCD seeks to utilize the expertise and experience of SBCC-Team staff for this project to contribute to the advancement and furtherance of the development and delivery of the Faculty Inquiry Network program;

WHEREAS, CLPCCD and SBCC desire to set forth the principles on which CLPCCD/CHABOT and SBCC-Team will operate the Faculty Inquiry Network program and to specify the contributions of each partner in this MOU;

NOW, THEREFORE, for good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties agree as follows:

AGREEMENT

1. Program Requirements. SBCC agrees to do the following:

   A. Provide a lead faculty member who will be trained in Faculty Inquiry and provide oversight of the project and leadership for the SBCC-Team FIN team.

   B. Maintain a consistent core of participants in the Faculty Inquiry Group for the term of the MOU.

   C. Send team members of SBCC-Team to attend the Spring Kick-Off conference (January 2009), two Summer Institutes (2009 and 2010), a Winter Institute (January 2010), and at least two regional meetings (dates to be determined) during the grant period.

   D. Collect, interpret, and share a range of data, including:

      1. Classroom-level data such as student work, student interviews, videotaped footage of students doing “Think Alouds” about a particular class activity (e.g.: a
reading assignment or math problem), and observations of lesson study activities.

2. Other data shared across all campuses, such as course success, retention, and persistence rates; and surveys measuring student engagement and self-efficacy.

E. Submit multi-media representations of Inquiry findings to FIN web commons, as well as contribute emerging insights and reflections to ongoing discussions on FIN web commons. Present Inquiry findings at convenings of the Faculty Inquiry Network, and other contexts, so that other community college educators can benefit from the knowledge gained about student learning.

F. Designate a financial officer who will be responsible for the fiscal integrity of the SBCC-Team project.

G. Submit twice-yearly financial and progress reports in accordance with the following schedule (subject to change as necessary):

- Kick-Off Conference: January 22-24, 2009
- Summer Institute: July 2009
- First Mid-Year Financial and Progress Report due: June 15, 2009
- Continuation Proposal (requesting 2nd year funds): November 2009
- First Year-End Report (first draft) due: November 2009
- First Year-End Report (final draft) due: December 15, 2009
- Winter Institute on Making Visible: January 2010
- Second Mid-Year Financial & Progress Report due: June 15, 2010*
- Second Year-End Final Report due: December 15, 2010*

* For Reference only, second year funding based on continuation proposal approval and satisfactory progress during first year.

2. Program Support. CHABOT staff shall develop and create Faculty Inquiry Network program in partnership with SBCC-Team, as follows:

A. Collaborate with SBCC faculty participants for program development and delivery.

B. Compensate SBCC for their SBCC-Team participation with a stipend in the amount of $17,500, (which may be renewed for a second year if satisfactory progress has been made).

C. Provide SBCC, particularly their SBCC, with equipment to support their efforts at capturing and representing their Inquiry to include but not limited to: camera, editing software, and a laptop.

D. Provide no-cost participation in regular Faculty Inquiry Network convenings for FIN team members.

E. Supply ongoing Inquiry support, feedback and assistance by FIN leadership team, and Regional Hub Inquiry coaches.

F. Offer membership in a state-wide community of practice with other community college educators focused on student learning in basic skills.
G. Supply training and equipment for campus “Making Visible” projects, allowing SBCC-Team to share Inquiry results with colleagues across the state in ways that are provocative, engaging and open.

H. Share state-wide and national visibility and public relations of program and outcomes.

3. Compensation. CLPCCD shall provide a stipend in the amount of $17,500 to SBCC for the SBCC-Team participation during the first year of the program (2009). (Funding for the second year (2010) is contingent on submission of a Continuation Proposal and satisfactory progress on project during the first year.)

4. Fingerprinting. SBCC expressly acknowledges that its employees and contractors working with CLPCCD, including SBCC-Team staff, shall be required to submit fingerprints in a manner authorized by the Department of Justice, together with the requisite fee as set forth in Education Code Section 45125.1. SBCC further agrees not to permit any employee or contractor of SBCC to come in contact with students until the Department of Justice has ascertained that the employee or contractor has not been convicted of a serious or violent felony.

SBCC shall fulfill all of the above fingerprinting requirements at its own expense. This may include being invoiced by CLPCCD for employees/contractors processed through CLPCCD fingerprinting policies, procedures and requirements.

5. Indemnification. Government Code Section 895.2 imposes certain tort liability jointly upon public agencies solely by reason of such public agencies being parties to an agreement as defined in Government Code Section 895. Therefore, the Parties hereto, as between themselves, pursuant to the authorization contained in Government Code Sections 895.4 and 895.6, each assumes the full liability imposed upon it or any of its officers, agents, representatives or employees by law for injury caused by a negligent or wrongful act or omission occurring in the performance of this Agreement, to the same extent that such liability would be imposed in the absence of Government Code Section 895.2.

To achieve this purpose, CLPCCD agrees to defend, indemnify and hold harmless SBCC, its Board of Trustees, officers, agents and employees, individually and collectively, from and against all costs, losses, claims, demands, suits, actions, payments and judgments, including legal and attorney fees, arising from personal or bodily injuries, property damage or otherwise, due to the negligence, error or omission, of CLPCCD brought or recovered against any of the above that may arise for any reason from or during or to be alleged to be caused by CLPCCD, including all costs, losses, claims, demands, suits, actions, payments and judgments which may be incurred solely by virtue of Government Code Section 895.2.

To the same extent, SBCC agrees to defend, indemnify and hold harmless the CLPCCD, its Board of Trustees, officers, agents and employees, individually and collectively, from and against all costs, losses, claims, demands, suits, actions, payments and judgments, including legal and attorney fees, arising from personal or bodily injuries, property damage or otherwise, due to the negligence, error or omission, of the SBCC brought or recovered against any of the above that may arise for any reason from or during or to be alleged to be caused by the SBCC, including all costs, losses, claims, demands, suits, actions, payments and judgments which may be incurred solely by virtue of Government Code Section 895.2.
6. **Insurance.** Both Parties shall procure and maintain the following minimum insurance coverage during the term of the agreement:

   **A. Liability Insurance**

   1. **Coverage.** Without limiting the above indemnification provision and during the term of this Agreement, the Parties shall obtain and maintain, and shall require their subcontractors to obtain and maintain, liability insurance coverage in the amount of one million dollars ($1,000,000.00). Each Party's insurance shall be primary to and not contributing with any other insurance or self-insurance programs maintained by the other Parties, and shall be provided and maintained at the Party's own expense.

   2. **Verification of Insurance.** SBCC agrees to provide a Certificate of Insurance verifying liability coverage in the amount of one million dollars and provide an endorsement naming the Chabot-Las Positas Community College District as an additional named insured. Similarly, CHABOT agrees to provide a Certificate of Insurance verifying liability coverage in the amount of one million dollars and provide an endorsement naming SANTA BARBARA CITY COLLEGE as an additional named insured.

   3. **Notification of Incidents, Claims or Suits.** The Parties mutually agree to notify one another of any accident or incident relating to services performed under this Agreement which involves injury or property damage which may result in the filing of a claim or lawsuit against any of the Parties, and, of any actual third party claim or lawsuit arising from or related to services under this Agreement.

   **B. Workers Compensation Insurance.** Each Party shall obtain and maintain Workers Compensation insurance for its respective employees and agents during the coverage term of this Agreement in conformance with the laws of the State of California and applicable federal laws.

   Both parties agree to provide one another with a worker's compensation certificate of insurance upon request.

7. **Non-Discrimination.** The Parties agree that in the hiring of staff, the selection and use of volunteers, and in the implementation of the Faculty Inquiry Network program, all persons will be treated equally and without regard to race, color, religion, ancestry, national origin, sex, age, sexual orientation, marital status or disability, and in compliance with all anti-discrimination laws of the United States of America and the State of California.

8. **Independent Contractor Status.** The Parties hereby acknowledge that they are independent contractors. As such, each Party shall be liable for any debts, obligations, acts and omissions relating to its own agents, representatives, students or employees, including the deduction of all federal, state and local income taxes, social security, FICA and other charges, if any, to be deducted from the compensation of its employees. Furthermore, in no event shall this Agreement be construed as establishing the relationship of agent, servant, employee, partnership, joint venture, association or any similar relationship between the parties hereto. As independent contractors, each party will be solely responsible for determining the means and methods for performing the services described herein. Each party understands and agrees that other party is engaged in an independent
business or enterprise and the party shall have no right to direct or control in any way or to any degree the manner of other party's performance hereunder. Each party further understands that it is not authorized and shall not make any agreement, contract or representation on behalf of the other party or create any obligation, express or implied, on the part of the other party.

Neither CHABOT nor any of its agents, representatives, students or employees shall be considered agents, representatives, or employees of SBCC as a result of this Agreement. Furthermore, each and every person employed by CHABOT who is providing services to SBCC under this Agreement shall, at all times, remain an employee of CHABOT. CHABOT employees shall not, at any time, or in any way, be entitled to sick leave, vacations, retirement, or other fringe benefits from the SBCC. nor shall they be entitled to overtime pay from the SBCC. SBCC will make no State or Federal unemployment insurance or disability insurance contributions on behalf of CHABOT and/or its agents or employees. Neither CHABOT nor its employees shall be included in the classified or faculty service, have any property rights to any position, or have any of the rights that an employee of the SBCC may otherwise have in the event of termination of this Agreement.

Neither SBCC nor any of its agents, representatives, students or employees shall be considered agents, representatives, or employees of CHABOT as a result of this Agreement. Furthermore, each and every person employed by SBCC who is providing services to CHABOT under this Agreement shall, at all times, remain an employee of SBCC. SBCC employees shall not, at any time, or in any way, be entitled to sick leave, vacations, retirement, or other fringe benefits from the CHABOT, nor shall they be entitled to overtime pay from the CHABOT. CHABOT will make no State or Federal unemployment insurance or disability insurance contributions on behalf of SBCC and/or its agents or employees. Neither SBCC nor its employees shall be included in the classified or faculty service, have any property rights to any position, or have any of the rights that an employee of CHABOT may otherwise have in the event of termination of this Agreement.

9. Notices. Any notice required or desired to be served by any Party shall be personally delivered or delivered by United States Mail, postage-prepaid, certified, return receipt requested, or by reputable document delivery services that provides a receipt showing the date and time of delivery. Notices delivered by mail shall be effective at 5:00 p.m. on the second calendar day following dispatch. Notices personally delivered or delivered by document delivery service shall be effective upon receipt. Notices shall be delivered to the Parties at the following addresses:

To: Chabot-Las Positas Community College District  
5020 Franklin Drive  
Pleasanton, California 94588  
Attn: Judi Watkins  
FIN Fiscal Oversight

To: Santa Barbara City College  
721 Cliff Drive  
Santa Barbara, CA 93109  
Attn: Joe Sullivan,  
Vice President, Business Services

10. Termination. This MOU shall commence on January 1, 2009 (the "Effective Date") and shall continue until December 30, 2010, unless sooner terminated pursuant to this paragraph. Either party may terminate this MOU prior to expiration upon 30 days written notice. In the event of termination of this Agreement prior to December 30, 2010, the hourly compensation due to SBCC under this Agreement for services rendered will be calculated and paid by CHABOT.

11. Attorneys' Fees. In the Event of a dispute under this Agreement, each Party shall bear its own
attorneys' fees and costs.

12. **Non-Assignment.** No Party shall assign this Agreement or any right or privilege any Party might have under this Agreement without the prior mutual written consent of all Parties hereto, which consent shall not be unreasonably withheld, provided that the assignee agrees in a written notice to all Parties to carry out and observe each applicable Party's agreements hereunder.

13. **Non-Liability of Officials.** No officer, member, employee, agent, or representative of either Party shall be personally liable for any amounts due hereunder, and no judgment or execution thereon entered in any action hereon, shall be personally enforced against any such officer, official, member, employee, agent, or representative.

14. **Third Party Beneficiaries.** Nothing in this Agreement shall be construed to confer any rights upon any party not signatory to this Agreement.

15. **Captions.** The captions contained herein are used solely for convenience and shall not be deemed to define or limit the provisions of this Agreement.

16. **No Waiver.** Any failure of a party to enforce that party's right under any provision of this Agreement shall not be construed or act as a waiver of said party's subsequent right to enforce any of the provisions contained herein.

17. **Counterparts.** This Agreement may be executed in any number of counterpart copies, all of which shall constitute one and the same Agreement and each of which shall constitute an original.

IN WITNESS WHEREOF, the Chabot-Las Positas Community College District and Santa Barbara City Community College District have entered into this Agreement as of the Effective Date.

______________________________  __________________________
Lorenzo S. Legaspi  Joe Sullivan
Vice Chancellor, Business Services  Vice President, Business Services
Chabot-Las Positas CCD  Santa Barbara City College
SECTION 2: COVER LETTER

Mr. Robert Morales, Purchasing Manager
Santa Barbara City College
721 Cliff Drive
Santa Barbara, CA 93109

Dear Mr. Morales:

Thank you for inviting Big Imagination Group (BIG) to participate in the California Community Colleges Statewide Financial Aid Awareness Campaign Bid #645. And on a personal note, thank you for providing me with the education necessary to compete for this business. As Founder and Chief Imagination Officer of BIG, I represent a California Community College success story. As the first in my family to attend college, I had neither the financial resources nor the socio-cultural pedigree to consider a four-year institution of higher learning. As a result, it was Los Angeles Pierce College that provided me with the opportunity to discover my life passion and career path. Having affordable access to Pierce College’s uncompromising Journalism-Communications Department, I was able to cultivate my interest in cultural anthropology and talent for story telling, which set in motion a vibrant career in advertising and public relations.

Fast-forward to 2009 – almost thirty years after graduating from Pierce College and twenty-two years since founding BIG. During that time we’ve had the privilege of inspiring thousands of other low income and minority students to pursue higher education in California through our incredibly successful CSU “Road to College” awareness campaign. Moreover, we helped breakdown the barriers of the college application process through the development of cutting-edge online strategies to support XAP’s CSU Mentor program. On a regional scope, we helped the Foundation for Jewish Camp boost summer census among its western state camps through a cost-effective viral campaign promoting financial aid packages designed to incentivize enrollment. And on the national stage, BIG single-handedly made the Toyota Prius a household name by convincing Hollywood celebrities to shun gas-guzzling limos in favor of chauffeur-driven Priuses at the Academy Awards – thus creating a cultural tipping point that influenced the behavior of millions and shifted the national consciousness about oil dependency and natural resource conservation.

None of this would have been possible if it weren’t for the opportunities afforded me at my California Community College.

BIG has assembled an expert team that will support and leverage its strategic, creative and new media talents to ensure a successful social marketing campaign that will meet, if not exceed, the specific goals outlined in the RFP. Big Imagination Group, a California corporation based in Los Angeles along with its long-time strategic partner Milner Butcher Media Group is teaming up with L.A. based Sidewalk Studio for education-specific marketing and communications strategies; Sacramento-based J.D. Franz Research to develop and manage market research and public opinion studies; and Avisan for web development and new media outreach strategies.
At BIG, we don’t simply build brands. We build cultures. Whether we’re building communities by the cabin-full for The Foundation for Jewish Camp, or by the busload for the Cal State University system, we activate brands beyond logo or slogan recall, but rather as an integral part of a lifestyle preference.

Inherent to BIG’s core competence is its deep roots and vast experience activating ambassadorship within the Hispanic community. From developing prenatal education, cardiac health awareness and open enrollment initiatives for Tenet Healthcare, to creating integrated branding and advertising campaigns for consumer retail chains such as Shakey’s Pizza, BIG has the knowledge, cultural sensitivity and extensive network to successfully reach and enroll the Hispanic community.

Regardless of ethnicity, music and entertainment represent a universal language among the youth market. While our work is always grounded in thoughtful and strategic processes, BIG can bring added “Hollywood” value to CCC vis a vis our golden Rolodex, through which we will engage relevant pop cultural celebrities in outreach activities on behalf of California Community Colleges. Just as we’ve done for OPCC, L.A.’s leading homeless-services agency, The Actors’ Gang nonprofit theatre company, and environmental NGO Global Green USA, BIG will identify and enroll celebrity advocates to impart messages that will resonate with CCC’s target audience.

BIG’s award-winning work includes television commercials, radio spots, print, billboard and transit advertising. And when it comes to public relations, we don’t just report the news – we create it. In the Web 2.0 world in which independent media stalwarts and conglomerates alike are giving way to bloggers and online publications, it is our responsibility to take on the role of content developer, provider, and distributor, ensuring that our clients’ stories are not only placed but populated throughout multiple media touch points.

In addition to relevant case studies, stellar references and impressive letters of recommendation, enclosed in this package you will find breakthrough speculative creative along with out-of-the box strategic ideas designed to maximize a limited advertising budget. This coupled with our rigorous research assessment protocols, should demonstrate BIG’s capabilities to expertly manage the Financial Aid Awareness Campaign for California Community Colleges.

Sincerely,

Colette Brooks, Chief Imagination Officer
Big Imagination Group
3603 Hayden Avenue
Culver City, CA 90232
cbrooks@bigla.com
Phone: 310-204-6100 ext. 22; Cell: 213-713-4333
Fax: 310-204-6120
SECTION 3: SUMMARY AND OVERVIEW STATEMENT

Big Imagination Group and its partners are honored to present this integrated and comprehensive marketing and communications proposal to the Santa Barbara Community College District for the development and execution of a financial aid awareness campaign on behalf of the California Community College system.


Our passion emanates not only from the personal debt of gratitude BIG’s Founder owes the CCC for her own education and life path, but as a collective committed to social equality issues, BIG and its partners firmly believe that there is no better pathway to prosperity than through education. The financial aid resources available to prospective CCC students help level the playing field among underserved communities, and can effect profound change in the lives of its recipients.

Our passion for accessible, affordable education is only rivaled by our prowess to effectively promote it. As a fully integrated marketing and communications firm with a particular focus in social marketing, community engagement and Hispanic outreach to low-income populations, BIG will bring a high level of insightful strategies and compelling creative to reach our target audiences where they live.

Over the last eight years, BIG has continued to grow the business for Shakey’s Pizza – largely among its core Hispanic customer base. Delivering double digit year-to-year sales increases with a fraction of the advertising budget of its closest competitors, BIG has employed innovative and cost-efficient local store marketing tactics and community engagement strategies that have ensured brand loyalty and created a multi-generational “Shakey’s culture” among California’s Hispanic community.

Prior to that, BIG launched a multi-platform, bilingual prenatal education campaign for Tenet Healthcare, which we initially developed in Spanish and subsequently produced in English. As demonstrated by the sample case study in this proposal, BIG successfully engaged low-income Spanish speakers who were not yet acculturated, and because of their country of origin, were somewhat predisposed to feelings of mistrust for large organizations such as Tenet. Through innovative community outreach efforts, BIG overcame those barriers, fostering a first-generation culture that adopted healthy prenatal habits.

For CCC, BIG will lead the strategic and creative direction ensuring all initiatives will follow a single-minded brand position through which to achieve the defined objectives. So that the strategy reflects the nuances defined by the target audience segments, our research partners Sidewalk Studio and J.D. Franz &
Associates will gather data that will impact messaging and track results. Both partners have proven experience working with and understanding the cultural sensitivities of the different audience segments – be it by age, country of origin, language preference and usage, or ethnic background, among others.

The strategic cornerstone of our work plan for this project is based on evolving the current I Can Afford College campaign from a solid, foundational marketing effort in 2004 to a robust and highly interactive Web 2.0 interpretation in 2009. Leveraging the new media technology expertise of our Internet partner Avisan Design Group, we will foster peer-to-peer ambassadorship among CCC’s 1.3 million foot soldiers who have successfully navigated the intricate financial aid labyrinth to serve as real life advocates on behalf of the campaign. This will become exceedingly important during the initial 16 months if we are limited to a $1.345MM budget. Should the additional $2.8MM funds become available July 2009, we will build upon our digital foundation to incorporate paid media tactics including television, radio and outdoor.

Public Relations will also serve as the engine to drive general and niche market exposure and awareness. We will secure traditional tier-one media placements along with generating and populating proprietary content throughout new media channels. We will cultivate stories that are relevant to our target audiences and in sync with current news cycles. Moreover we will engender community and corporate partnerships among companies and organizations that stand to benefit by contributing to and participating in the education of California’s next-generation workforce. In addition, we will build reciprocal relationships with key community influencers including high school counselors, faith-based leaders and PIOs throughout CCCs 110 statewide campuses.

Lastly, we will tap into our extensive Hollywood network to engage relevant, pop culture celebrities who have the power to influence our target audiences and bring an unprecedented level of excitement to planned campaign events.

At the end of the day, BIG recognizes that quantifiable outcomes are the only true measure of performance. Whether it’s an incremental increase in financial aid applications for the Foundation for Jewish Camp or the hundreds of millions of media impressions we generated for Toyota in our “Red Carpet, Green Cars” Academy Award campaign, BIG and its partners will employ sound metrics to accurately measure the effectiveness of CCC campaign activities.

Through compelling creative, impactful public relations strategies, innovative and cost efficient viral and community outreach tactics, value-added media and promotions, insightful research and assessment, along with leveraged resources, BIG and its subcontracting partners will deliver uncompromising passion, prowess and performance to ensure CCC campaign success.
LICENSE AGREEMENT

This License Agreement ("Agreement") is made and entered into this Friday, January 30, 2009, by and between the Santa Barbara Community Youth Performing Arts Center, Inc., a California non-profit corporation, hereinafter referred to as "Licensor" and Santa Barbara City College Dance, hereinafter referred to as "Licensee," for the use of the Marjorie Luke Theatre, located at 721 E. Cota Street, Santa Barbara, California, 93103, (hereinafter referred to as "Theatre"). Licensee is informed and aware that the Theatre is the property of the Santa Barbara School District and is located on the campus of the Santa Barbara Junior High School.

In the event that the Agreement conflicts with, or is silent as to a provision in the Agreement for Joint Use, Programming, Maintenance, and Development, the latter will control.

LICENSE INFORMATION:

Licensee’s Address: 721 Cliff Drive
City, State, Zip Code: Santa Barbara, CA 93109
Authorized Representative: Joe Sullivan
Day Phone: 805-965-0581  Alt. Phone: 
E-mail: 

Title: VP Business Services
Tax ID#: 77-007-0782

Please circle one of the following: [ ] Non-profit [ ] Commercial

A. SCOPE OF LICENSE:

1. In consideration of the covenants and agreements herein expressed, and subject to the faithful performance by the Licensee of all such covenants and agreements, the Licensor does hereby grant, and such Licensee does hereby accept, a non-assignable and non-exclusive right to use and occupy the Theatre, located in the City of Santa Barbara, State of California, for the period of time and for such charges as are set forth below:

Event Name and Description: SBCC "Spring Dance Concert"
Booked Date(s): Wednesday April 22, 2009 (Load-In/Tech rehearsal), Thursday April 23, 2009 (Performance), Friday April 24, 2009 (Performance)
The following is an estimate only of schedule of uses permitted under this Agreement and a list of agreed charges for uses and equipment licensed, services provided by Licensor and general supervision by Licensor. Actual charges will be compiled according to the attached Marjorie Luke Theatre Rate Schedule.

**Use Schedule:**

<table>
<thead>
<tr>
<th></th>
<th>Wednesday</th>
<th>Thursday</th>
<th>Friday</th>
</tr>
</thead>
<tbody>
<tr>
<td>DATE</td>
<td>04/22/09</td>
<td>04/23/09</td>
<td>04/24/09</td>
</tr>
<tr>
<td>TIME IN</td>
<td>3:00pm</td>
<td>6:00pm</td>
<td>6:00pm</td>
</tr>
<tr>
<td>TIME OUT</td>
<td>11:00pm</td>
<td>11:00pm</td>
<td>11:00pm</td>
</tr>
<tr>
<td>EST HOURS</td>
<td>8.0</td>
<td>5.0</td>
<td>5.0</td>
</tr>
</tbody>
</table>

**Performance License Fee:** $697.50 (represents 50% discount)

**Rehearsal License Fee:** $117.50 (represents 50% discount)

**Technical Director:** $508.00

**Technical Director Show Call:** $190.50

**Additional Technical Labor:** $400.00

**House Management & Ushers:** $200.00

**Parking Services:** $200.00

**Janitorial Services:** $250.00

**Insurance:** $0 (provided by renter expires 07/01/09)

**Facilities & Equipment Maintenance Fee**

- $0.50/ticket (if ticket price is $12.00 or less)
- $1.00/ticket (if ticket price is $12.01 or more)

**Concessions Fee** (10% on total sales of any concessions or merchandise sold):

$0 (fee waived by theatre for SBCC)

**Total Estimated Costs:** $2563.50

*(Final equipment charge may vary if technical needs change. Estimate does not include possible additional equipment rental.)*

2. The Performance License Fee and the Rehearsal License Fee shall be non-refundable, unless Licensee gives written notice to Licensor of cancellation of the event more than 60 days before the Event Date stated in paragraph A.1 above.

3. If services by Licensor are not specified in the above schedule, but either request by Licensee or required by Licensor, labor charges for such services shall be charged to and paid by Licensee in accordance with the attached Marjorie Luke Theatre Rate Schedule.

4. Licensee shall comply with the Marjorie Luke Theatre Policies & Information attached hereto or hereafter provided.
B. THEATRE USE:

1. It shall be understood that the Licensee shall have the right of ingress and egress through halls and corridors of only those portions of the Santa Barbara Junior High School ("School") buildings adjacent to the Theatre, as reasonably required for Licensee's authorized use(s), but acquires hereby no other rights to use or interests in any parts of the Theatre building(s) or equipment licensed under this Agreement or any other rights to use the School premises.

2. Licensee will be allowed use of entire Theatre inventory of sound and lighting equipment. Licensor will provide complete and current inventory upon request of Licensee.

3. Licensee represents that such premises are being licensed for the purpose of presenting the event described above and for no other purpose whatsoever without the written consent of the Licensor.

4. Licensor shall furnish the enumerated services, equipment or material for the charges specified on the rate schedule.

5. Licensor shall not be obligated to provide any additional service, equipment or material not specifically described by this Agreement, without a separate written agreement to that effect.

6. Licensee shall not permit or hire any persons who are not employed by Licensee, including without limitation contractors, agents, laborers and/or co-participants, to use the licensed premises or equipment or to assist with or participate in the preparation and/or presentation of the event described above without written consent by Licensor. It is understood and agreed that Licensor may withhold such consent in its sole discretion and, if consent is granted, Licensor may require payment by Licensee of additional charges as a condition of such consent.

7. As a condition of this Agreement, Licensor requires the Licensee to utilize and consult Licensor’s Technical Director for advance services and general supervision of the licensed premises during rehearsals and performance Licensor shall provide the advance services of a Technical Director. The rates for the Technical Director and Stage Technicians supplied by Licensor are stated on the attached rate schedule and listed above. The schedule charges listed above shall be paid to Licensor as follows:

$1000.00 DUE UPON EXECUTION OF LICENSE AGREEMENT
BALANCE DUE NO LATER THAN MAY 11, 2009.
8. Licensor shall provide a settlement statement to Licensee no later than seven (7) days after the last date of use of the Theatre under this Agreement. The settlement statement shall set forth all costs, fees and other charges chargeable to Licensee, all deposits and payments received from Licensee, all receipts, including ticket sales, received on account of the event (if applicable), and a statement of any sums that may be due Licensor after application of payments described in preceding paragraph and, if applicable, any receipts due Licensee. If Licensor is requested to receive and hold ticket sales receipts or other money payable to Licensee on account of the event, Licensor shall have a lien against such money in the amount of such any obligations due and owing to Licensor by Licensee under this Agreement.

9. Licensee agrees to pay all other sums due Licensor hereunder not later than 10 working days following the receipt of the settlement statement. Licensee agrees to pay all such sums hereunder, if required by Licensor in lawful money of the United States of America: cashier’s check, or certified check at the office of the Marjorie Luke Theatre, Santa Barbara, California.

C. LIABILITY AND INDEMNITY:

1. Licensee shall be responsible for all damage to or loss of equipment and/or the licensed premises during the entire period or periods covered by this Agreement, whether or not such damage or loss is a result of Licensee’s actions, with the exception of Licensor employee’s actions.

2. Licensee shall indemnify, defend, and hold harmless Licensor and the Santa Barbara School District against any and all claims, causes of action, liability, expense, damages and losses (collectively referred to as “Claims”) that may arise from injuries to persons or damage to property arising from Licensee’s use of the Theatre under this Agreement, regardless of whether or not any of such Claims arise in part from negligent acts or omissions of Licensor. Licensee does not have an obligation to indemnify Licensor against Claims that are caused solely by active negligence or willful misconduct of Licensor.

3. Licensee shall obtain a property and liability insurance policy in the amount of one million dollars ($1,000,000) per occurrence and two million dollars ($2,000,000) in the aggregate, and name the Santa Barbara School District as additionally insured.

4. Licensee has inspected the condition of the Theatre premises and equipment and accepts the condition of such licensed property, and releases Licensor from any and all claims for personal injury, property damage and/or repair or replacement costs that Licensee may have or claim in the future arising wholly or in part from the condition of the Theatre premises, equipment and any other licensed property.
D. MISCELLANEOUS

1. Licensor reserves the right to terminate or cancel this contract and the rights of Licensee upon sixty (60) days notice in advance of the first date of the performance reserved by Licensee. Licensor may exercise its right by delivering notice to Licensee by the United States mail, postage prepaid, addressed to Licensee at the address as shown above, or at such other address that Licensee may hereafter give Licensor in writing.

2. If any provision or clause in this Agreement is found by a court of competent jurisdiction to be invalid or unenforceable, such invalidity or unenforceability shall not affect the balance of the Agreement, which shall remain in full force and effect.

3. In the event that a legal action or proceeding is filed to enforce this Agreement or to seek any remedies for breach of this Agreement, the prevailing party shall be entitled to recover actual attorney’s fees and legal expenses incurred in good faith in connection with such action or proceeding.

4. Licensee acknowledges that Licensee has had the opportunity to consult with counsel of Licensee’s choice in connection with the negotiation and preparation of this Agreement, and agrees that this License Agreement shall be deemed to have been drafted jointly by Licensor and Licensee and that no ambiguities, if any, shall be resolved or interpreted more strictly against either party to this Agreement.

5. The parties acknowledge that this Agreement is the entire agreement between them relating to the subject matter of this Agreement and that it supercedes all other agreements, promises or representations that may have been made. This agreement may be modified only in writing signed by both Licensor and Licensee.

6. Licensee will obtain and comply with all permits, licenses and other legal authorizations required, and pay all applicable licensing fees, performance rights, levies and royalties. Licensee will assume all costs arising from the use of any composition, materials, devices, or processes covered by copyright, patent, trademark, license agreement, or franchise. The Licensee agrees to indemnify, defend and hold harmless Licensor from any claims or costs, including legal fees, which might arise from question or use of any such material described above.
E. BOX OFFICE SERVICE

1. The Box office in the Bryan Family Foyer is available to Licensee between the hours of 9:00 am and 10:00 pm during days and times Licensee has rented the Theatre.

2. Ticket sales will be handled as shown below:

<table>
<thead>
<tr>
<th>XX</th>
<th>Licensee is responsible for handling ticket sales for said event(s)</th>
</tr>
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<tbody>
<tr>
<td></td>
<td>Licensee will engage the services of an independent, Licensor-approved ticket agency to handle ticket sales. Name of ticket agency: GARVIN BOX OFFICE</td>
</tr>
</tbody>
</table>

F. THEATRE RULES

In addition to the Marjorie Luke Theatre Policies and Information attached hereto, Licensee shall be obligated to follow the additional rules as a condition of the License Agreement:

Please initial each item and sign below

1. I understand that the Marjorie Luke Theatre cannot provide any parking for my performers or production personnel during school use days, other than necessary loading and unloading space, without specific prior arrangement with the Technical Director or Theatre Manager. Parking is limited during any day or night the school is in use.

2. I understand that I cannot deliver any materials to the Theatre without specific prior arrangement with the Technical Director or Theatre Manager.

3. I understand that I cannot leave any materials at the Theatre after my final performance without specific prior arrangement with the Technical Director or Theatre Manager.

4. I understand that no one will be admitted into the Theatre without a representative of the Theatre stage crew present. The Technical Director must arrange all access times.

5. The Theatre reserves the right to no more than 24 (twenty four) complimentary tickets per performance. A representative of the Theatre may view the performance from the auditorium, if seats are available, once the performance begins.
6. __ Licensee understands that sales or consumption of alcoholic beverages, smoking of any substance, possession of any illegal substances or any kind of weapons or firearms anywhere on the campus of Santa Barbara Junior High School is strictly prohibited. Violation of these laws will impose a minimum $500 fine to Licensee and possible cancellation of this rental agreement.

Licensee acknowledges that it has received a copy of the Marjorie Luke Theatre Rate Schedule and Policies and Information established by the Licensor. Said Rate Schedule and Policy Statement, attached, are to be considered a portion of this Agreement, with full force and effect, and Licensee hereby agrees to be bound thereby.

EXECUTED this Friday, January 30, 2009.

[Signature]

LICENSOR (signature)

Rick Villa, General Manager
CYPAC/The Marjorie Luke Theatre
P.O. Box 21046
Santa Barbara, CA 93121
(805) 884-4087 ext 1
rickvilla@luketheatre.org

LICENSsEE (signature)

Name/Title: Joe Sullivan/VP Business Services
Representing: SBCC Dance
Address: 721 Cliff Drive
City, State, Zip: Santa Barbara, CA 93109
Phone #: 805-965-0581 x3630
E-mail:

* Contact Person (if different than licensee signer): As the user of the Marjorie Luke Theatre my signature indicates that I have read and understand the Policies and Information established by the Licensor. Policy Statement, attached, is to be considered a portion of this Agreement, with full force and effect, and Contact Person hereby agrees to be bound thereby.

[Signature]

*CONTACT PERSON (signature)

Name/Title: Jennifer Seigle/Program Director
Representing: SBCC Dance
Address: 721 Cliff Drive
City, State, Zip: Santa Barbara, CA 93109
Phone #: 323-633-0466 (cell)
E-mail: seigle@sbcc.edu

NOTE: Please return smaller seven-page signed contract with initial deposit, plus Certificates of Insurance (if applicable). Keep larger sixteen-page contract for your records, thank you.
Change Order

PROJECT (Name and address): West Campus Swing Space No. 1
Santa Barbara City College
721 Cliff Drive
Santa Barbara, CA 93109

CHANGE ORDER NUMBER: 004
DATE: February 09, 2009

ARCHITECT: ☑
CONTRACTOR: ☑
FIELD: ☑
OTHER: ☐

TO CONTRACTOR (Name and address): Shaw Excavating and Grading
P.O. Box 171
Carpinteria, CA 93014

ARCHITECT'S PROJECT NUMBER: 08022

CONTRACT DATE: July 10, 2008
CONTRACT FOR: General Construction

THE CONTRACT IS CHANGED AS FOLLOWS:
(Include, where applicable, any undisputed amount attributable to previously executed Construction Change Directives)
See attachment to Change Order No. 004, dated February 09, 2009.

The original Contract Sum was
$ 491,800.00

The net change by previously authorized Change Orders
$ 100,460.73

The Contract Sum prior to this Change Order was
$ 592,260.73

The Contract Sum will be increased by this Change Order in the amount of
$ 9,215.77

The new Contract Sum including this Change Order will be
$ 601,476.50

The Contract Time will be changed by zero (0) days.
The date of Substantial Completion as of the date of this Change Order therefore is December 12, 2008

NOTE: This Change Order does not include changes in the Contract Sum, Contract Time or Guaranteed Maximum Price which have been authorized by Construction Change Directive until the cost and time have been agreed upon by both the Owner and Contractor. Hence, this Change Order is executed to supersede the Construction Change Directive.

THIS CHARGE ORDER IS EXECUTED UNTIL SIGNED BY THE ARCHITECT, CONTRACTOR AND OWNER.

ARCHITECT (Firm name) Arrellaga Street, Santa Barbara, CA 93101

CONTRACTOR (Firm name) P.O. Box 171, Carpinteria, CA 93014

OWNER (Firm name) Santa Barbara City College
721 Cliff Drive, Santa Barbara, CA 93109

ARCHITECT (Signature) Donald Ziemer, AIA

CONTRACTOR (Signature) Jeff Shaw

OWNER (Signature) Joseph E. Sullivan

DATE 2/10/09
DATE 2/10/09
Attachment to Change Order #: 004
Contract #:  
KBZ Job #: O8022
KBZ File #: lb
Project: West Campus Swing Space
Date: 9-Feb-09
Contractor: Shaw Excavating & Grading
            P.O. Box 171
            Carpinteria, CA. 93014

The contract is changed as follows:

1. Provide and install additional Truncated dome and traffic signs

   (Re: Contractor's Cost Proposal # 10 / CCO #4)
   Requested by: Owner
   Reason: Truncated dome and Traffic Signs as shown on DSA approval drawings were not under original contract.
   (Add) $1,032.40

2. Provide work around 10” existing PVC water pipe that runs down the middle of the proposed concrete walk by locating top of existing water pipe as top of subgrade elevation. The thickness of the base layer shall be reduced as necessary (minimum 4”). Use hand compaction equipment to compact the base to 90% relative compaction.
   (Re: Contractor's Cost Proposal #10 / RFI # 004)
   Requested by: contractor
   Reason: The existing 10” water pipe that is directly below the proposed concrete sidewalk is approximately 2” above subgrade in some locations, and right at subgrade throughout the sidewalk.
   (Add) $3,275.90

3. Relocate and extend storm drain for downspout.
   (Re: Contractor's Cost Proposal #10 / CCO #4)
   Requested by: Owner
   Reason: Relocate and extend storm drain is required to fit and line up with roof downspout, located behind Building "E" Acting Rehearsal.
   (Add) $260.35

4. Construct 8 ft. radius curb at corner sidewalk
   (Re: Contractor's Cost Proposal #10 / CCO #4)
   Requested by: Consultant
   Reason: Curb required to protect pedestrian; corner side walk has a drop of 8” to 12”.
   (Add) $488.00

5. Relocate storm drain for access vent
   (Re: Contractor's Cost Proposal #10 / CCO #4)
   Requested by: Contractor
   Reason: Storm drain is in conflict with access vents
   (Add) $1,491.12

Prepared by Kruger Bensen Ziemer Architects, Inc.
<table>
<thead>
<tr>
<th>Attachment to Change Order #:</th>
<th>004</th>
<th>DSA File #: 42-C2</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contract #:</td>
<td></td>
<td>Application #: 03-112004</td>
</tr>
</tbody>
</table>

6  Relocate storm drain downspout  
(Re: Contractor's Cost Proposal #10 / CCO #4)  
Requested by: Owner  
Reason: Several downspouts throughout the buildings are about 2" to 9" off from storm drain. Additional work needs to be provided to connect roof downspouts to storm drain.  
(Add) $2,618.00

| Total Cost of This Change Order: | (Add) | $9,215.77 |

Prepared by Kruger Bensen Ziener Architects, Inc.
Change Order

PROJECT (Name and address):  
West Campus Swing Space-Landscape  
Santa Barbara City College  
721 Cliff Drive  
Santa Barbara, CA 93109

CHANGE ORDER NUMBER: 002

DATE: December 17, 2008

OWNER:

ARCHITECT:

CONTRACTOR:

FIELD:

TO CONTRACTOR (Name and address):  
American Landscape, Inc.  
7949 Deering avenue,  
Canoga Park, CA 91304

ARCHITECT'S PROJECT NUMBER: 08022

CONTRACT DATE: November 10, 2008

CONTRACT FOR: General Construction

OTHER:

THE CONTRACT IS CHANGED AS FOLLOWS:
(Include, where applicable, any undisputed amount attributable to previously executed Construction Change Directives)

See attachment to Change Order No. 002, dated December 17, 2008.

The original Contract Sum was  $ 210,229.00
The net change by previously authorized Change Orders  $ 1,846.00
The Contract Sum prior to this Change Order was  $ 212,075.00
The Contract Sum will be increased by this Change Order in the amount of  $ 4,251.00
The new Contract Sum including this Change Order will be  $ 216,326.00

The Contract Time will be unchanged by Zero (0) days.
The date of Substantial Completion as of the date of this Change Order therefore is December 22, 2008

NOTE: This Change Order does not include changes in the Contract Sum, Contract Time or Guaranteed Maximum Price which have been authorized by Construction Change Directive until the cost and time have been agreed upon by both the Owner and Contractor, in which case a Change Order is executed to supersede the Construction Change Directive.

NOT VALID UNTIL SIGNED BY THE ARCHITECT, CONTRACTOR AND OWNER.

Kruger Bensen Ziemer Architects  
ARCHITECT ( Firm name )  
30 W. Arrellaga Street, Santa Barbara, CA 93101

Donald Ziemer, AIA  
(Typed name )  
12-17-08  
DATE

American Landscape Inc.  
CONTRACTOR ( Firm name )  
7949 Deering Avenue, Canoga Park, CA 91304

Joseph E. Sullivan  
(Typed name )  
12-19-08  
DATE

Santa Barbara City College  
OWNER ( Firm name )  
721 Cliff Drive, Santa Barbara, CA 93109

User Notes: Item 6.1-j  
Page 1 of 3

02/29/08

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December 15, 2008

Santa Barbara City College
721 Cliff Drive
Santa Barbara, CA 93109
Attention: Julie Hendricks

Re: SBCC Landscape- Portable Buildings Swing Space (West Campus)
Subject: REVISED CHANGE ORDER REQUEST – RFP JUTE NETTING

Dear Julie,

The following is the price to provide and install jute netting on the berm slope area based on the RFP:

<table>
<thead>
<tr>
<th>Material &amp; Equipment</th>
<th>$ 1920</th>
</tr>
</thead>
<tbody>
<tr>
<td>Labor:</td>
<td>$ 2331</td>
</tr>
</tbody>
</table>

TOTAL: $ 4,251

Exclusions, inclusions, qualifications, terms and conditions
- All from our current contract to remain.

Please issue a change order in the amount of $4,251.

Feel free to contact me if you have any questions.

Sincerely,

AMERICAN LANDSCAPE, INC.

Kevin Fagan
Project Coordinator
The contract is changed as follows:

1. Provide and install jute netting on the berm slope area

   (Re: Contractor's Change Order Request # 03-R1)
   Requested by: Owner
   Reason: Means and methods

   (Add) $4,251.00

Total Cost of This Change Order: (Add) $4,251.00
Change Order

PROJECT (Name and address): SBCC-Electrical and Fire Alarm System for West Campus Swing Space 721 Cliff Drive Santa Barbara, CA 93109

CHANGE ORDER NUMBER: 001

DATE: January 08, 2008

OWNER: ☑

ARCHITECT: ☑

CONTRACTOR: ☑

FIELD: ☑

OTHER: ☐

TO CONTRACTOR (Name and address): Smith Electric Service 1340 West Betteravia Road Santa Maria, CA 93455

ARCHITECT'S PROJECT NUMBER: 08022B

CONTRACT DATE: November 10, 2008

CONTRACT FOR: General Construction

THE CONTRACT IS CHANGED AS FOLLOWS:
(Include, where applicable, any undisputed amount attributable to previously executed Construction Change Directives)
See attachment to Change Order No. 001, dated January 08, 2009.

The original Contract Sum was
The net change by previously authorized Change Orders $ 67,651.00
The Contract Sum prior to this Change Order was $ 0.00
The Contract Sum will be increased by this Change Order in the amount of $ 67,651.00
The new Contract Sum including this Change Order will be $ 1,152.00
$ 68,803.00

The Contract Time will be changed by Fourteen (14) days.
The date of Substantial Completion as of the date of this Change Order therefore is January 20, 2009

NOTE: This Change Order does not include changes in the Contract Sum, Contract Time or Guaranteed Maximum Price which have been authorized by Construction Change Directive until the cost and time have been agreed upon by both the Owner and Contractor, in which case a Change Order is executed to supersede the Construction Change Directive.

NOT VALID UNTIL SIGNED BY THE ARCHITECT, CONTRACTOR AND OWNER.

Kruger Bensen Ziemer Architects
ARCHITECT (Firm name)
30 W. Arrellaga Street, Santa Barbara, CA 93101

BY (Signature)

Donald Ziemer, AIA
(Typed name)
1/8/09
DATE

Smith Electric Service
CONTRACTOR (Firm name)
1340 West Betteravia Road, Santa Maria, CA 93455

BY (Signature)

Mike Brannon
(Typed name)
1/13/09
DATE

Santa Barbara City College
OWNER (Firm name)
721 Cliff Drive, Santa Barbara, CA 93109

BY (Signature)

Joseph E. Sullivan
(Typed name)
Attachment to Change Order #: 001  
Contract #:  

KBZ Job #: O8022B  
KBZ File #: lb  

Project:  
West Campus Swing Space  
No.2-Electrical and Fire Alarm  

Date: 8-Jan-09  
Contractor: Smith Electrical Service  
1340 West Betteravia Road,  
Santa Maria, CA. 93455  

KRUGER BENSEN ZIEMER ARCHITECTS, INC.  
30 West Arrellaga Street  
Santa Barbara, CA 93101  
Phone: (805) 963-1726  
Fax: (805) 963-2951  

The contract is changed as follows:  

1  Provide and install connection from existing J-box for irrigation controller to cord reel circuit with 3/4" C, 3H12 as shown on drawing SKE-3, attatched to this Change Order.  
(Re: Contractor's Cost Proposal #01 / CCD #001)  
Requested by: consultant  
Reason: Additional item which is not in the original contract  
(Add) $385.00  

2  Relocate company switch to new location as directed.  
(Re: Contractor's Cost Proposal #02/ CCD #001)  
Requested by: Electrical Engineer  
Reason: Original location will not fit as proposed  
(Add) $533.00  

3  Provide and install (2) 20 Amp-2P circuit breakers for 208V receptacles in panel "DA", in Scene Shop  
(Re: Contractor's Cost Proposal #3 / CCD #001)  
Requested by: Owner  
Reason: In addition to photocell shown on contract drawing, Time clock is needed to control the exterior lights.  
(Add) $234.00  

Total Cost of This Change Order:  
(Add) $1,152.00
Change Order

AIA DOCUMENT G701

PROJECT:
(name, address)
S.B.C.C.
ECC 40-44 REMODEL

SANTA BARBARA COMMUNITY COLLEGE DISTRICT
SANTA BARBARA COUNTY, CALIFORNIA

CHANGE ORDER NO: TWO (2)

DATE: February 6, 2009

ARCHITECT: (X)

ARCHITECTS PROJECT NO: 2008.07

CONTRACTOR (X)

CONSTRUCTION CONTRACT NO: BID #640

FIELD ( )

CONTRACT DATE: NTP October 10, 2008

OTHER ( )

TO:
(Contractor)
Dillon & Co.
630 N. 10th Street
Santa Paula, CA 93060

The Contract is changed as follows:

Item 1: ECC-42: Rough-in 17 additional data boxes & conduit to the above ceiling heights. $425.00

Item 2: ECC-42: Install 21 Electrical Outlets. $920.00

Item 3: ECC-42: Frame and install sheetrock at window near sound room and paint to match existing walls. $466.00

Item 4: ECC-44: Level floor in several locations. $183.00

Item 5: ECC-40 & ECC-44: Relocate projector mounts. $163.00

Item 6: ECC-42: Install projector screen wall in ECC-42. $215.00

Item 7: ECC-44: Install curtains with track. $4,540.00

Item 8: ECC-40 thru 44: Install (7) seven electrical switches for ceiling lights in ECC 40-44. $400.00

Item 9: Construct (5) five custom storage cabinets for music office to match existing instrument storage cabinets, stain and hardware to match existing cabinets. These new instrument storage cabinets will be relocated to the renovated Drama Music Building at the end of construction. $41,630.00

Item 10: Window security Bars: A.) Relocation of (1) one 4’x 4’ and (1) one 8’x 4’ security bars from ECC-4 and install on ECC-44. Fabricate (3) three new 8’x 4’ window security bar units to match existing and install on ECC-44. B.) Remove (2) two 8’x 4’ security bars from ECC-8 and install on ECC-10. C.) Fabricate (3) three 8’x 4’ & (1) one 4’x 4’ window bars and install on the theory electronic music lab. $5,580.00

Item 11: Provide and install (6) six new computer trays in ECC-42. $1,023.00

Item 12: Soundboard insulation window plugs - A.) Install (1) one 8’x 4’ sound board insulation plug in window per plan @ ECC-44. B.) Install (1) one 8’x 4’ sound board insulation plug in ECC-42. C.) Install (2) two 8’x 4’ sound board insulation plug in window @ ECC-22. $1,740.00

Item 13: Hardware credits - Credit for (3) three Schlage lock sets & key core. ($1,035.00) credit.
Not valid until signed by the Owner, Architect and Contractor.

The original (Contract Sum) (Guaranteed Maximum Price) was $53,200.00
Net change by previously authorized Change Orders
The (Contract Sum) (Guaranteed Maximum Price) prior to this Change Order was $53,200.00
The (Contract Sum) (Guaranteed Maximum Price) will be (increased) (decreased) (unchanged) by this Change Order in the amount of $56,150.00
The new (Contract Sum) (Guaranteed Maximum Price) including this Change Order will be $109,350.00

The Contract Time will be (increased) (decreased) (unchanged) by (74) days.
The Date of Substantial Completion as of the date of this Change Order therefore is February 27, 2009

NOTE: This summary does not reflect changes in the Contract Sum, Contract Time or Guaranteed maximum Price, which have been authorized by Construction Change Directive.

ARCHITECT
RJC, INC.
Address
PO Box 60202
Santa Barbara, CA 93160-0202

BY: 
DATE: 2/12/09

CONTRACTOR
Dillon & Co.
Address
630 N. 10th Street
Santa Paula, CA 93060

BY: 
DATE: 2/29/09

OWNER
Santa Barbara Community College District
Address
721 Cliff Drive
Santa Barbara, CA 93109-2394

BY:
DATE:

THIS DOCUMENT HAS IMPORTANT LEGAL CONSEQUENCES; CONSULTATION WITH AN ATTORNEY IS ENCOURAGED WITH RESPECT TO ITS COMPLETION OR MODIFICATION.
SAN'S BARBARA EASTER RELAYS

Memo of Understanding for 2009

WHEREAS, THE SANTA BARBARA JAYCEES, a California non-profit corporation, hereinafter referred to as "Jaycees," and the SANTA BARBARA COMMUNITY COLLEGE DISTRICT, hereinafter referred to as "District," have in the past co-sponsored a track meet commonly known as the "SANTA BARBARA EASTER RELAYS," hereinafter referred to as "Relays," at La Playa Stadium, Santa Barbara, California; and

WHEREAS, the Jaycees and the District desire to continue a joint sponsorship of said Relays and conduct the Meet at La Playa Stadium, Santa Barbara City College, Santa Barbara, California; and

WHEREAS, the Jaycees are in a position to supply needed manpower and good will within the City of Santa Barbara, and

WHEREAS, the District is in a position to supply technical assistance, equipment, and overall supervision of the track meet and to furnish locker room and track and field facilities;

NOW, THEREFORE, the District and the Jaycees agree as follows:

1. During the effective period of this Agreement, the parties hereto will jointly sponsor the Relays to be held at the La Playa Stadium, Santa Barbara City College, Santa Barbara, California, on March 20, March 28 and April 5, 2009. Dates for the 2010 event will be requested, using a facility use permit, no later than December 1, 2009.

2. This Agreement is effective until May 15, 2009, but may be canceled by either party hereto without liability or offset to the other upon six (6) months' notice in writing to the other party hereto.

3. Each party hereto will be entitled to equal representation upon the Santa Barbara Easter Relay Games Committee. This Committee shall plan, promote, arrange, and stage the Relays and be in direct control of all facets thereof. In order to facilitate continuity, the terms of each appointee to said Games Committee shall terminate May 15, 2009.

4. Net Profits, as hereinafter defined, from the Relays, if any, shall be placed in a reserve fund savings account under the joint control of the parties hereto and carried in the name of "Santa Barbara Easter Relays Reserve Fund." Said Reserve Fund shall be held to provide advance expense money for the Relays and to reimburse parties hereto for any losses suffered by them as a result of the liabilities assumed by this Agreement. Notwithstanding the foregoing, however, said Reserve Fund shall never exceed in amount at any time the sum of fifteen thousand dollars ($15,000), and any excess over said sum shall forthwith be divided equally among the Jaycees and the District.

5. For the purpose of this Agreement, "net profits" shall be defined as follows: Total gross receipts obtained either directly or indirectly from the holding of said Relays, including, but not by way of limitation, entry fees, all gate receipts, reserve seat sales, grandstand sales, and program sales or commissions, less all actual expenses of holding said Relays, including all Federal, State, and local taxes, if any. The "actual expenses" shall include such items of expense as shall be determined by the Finance Committee. This Committee shall be composed of one representative from each party hereto and a third member mutually acceptable to both parties.
This Committee shall also terminate its authority on May 15, 2009. The above-noted expenses shall be submitted to this Committee no more than thirty (30) days after the date of the Relays.

6. It is hereby agreed that, in the event the said Relays fail to make a net profit as hereinabove defined, the losses shall first be paid from the aforementioned Reserve Fund, if any. To the extent said Reserve Fund is unable to cover said losses, the parties hereto agree to share said losses equally.

7. All funds collected in conjunction with staging of the Relays shall be deposited in the Santa Barbara Easter Relays account in a bank selected by the Games Committee within one (1) week after each annual Relays. All expenses from each Relays shall be paid from said account to the extent thereof as approved by the Finance Committee, provided, however, that each check drawn upon said account shall bear at least two signatures, one of which is that of a Jaycee representative and one of a District representative. In addition, no representative and/or agent of either party hereto shall in any way obligate or otherwise incur an indebtedness exceeding one hundred dollars ($100) without the prior approval of the Finance Committee.

8. It is specifically noted that "District" will be the sole vendor of all food and beverage products sold at the Easter Relays. "District" will have sole responsibility for establishing menu offerings and product prices. All profits and losses from such vending will be the sole property of "District". For 2009 Event, it is noted that "District" will permit "Relays" to operate two additional vending areas – one for ice cream and one for beverages – at locations designated by "Relays". Any profits or losses from these two additional vending areas will be the sole property of "Relays".

9. The District agrees as follows:

a. To be responsible for the supervision and management of the Santa Barbara Easter Relays and insure that the Meet complies with the rules and regulations of the California Commission on Athletics, California Interscholastic Federation (CIF), National Collegiate Athletic Association (NCAA) and USA Track & Field (USATF).

b. To take reasonable steps to see that sufficient entries are obtained to hold a reasonable Relays.

c. To arrange for all personnel actually necessary to handle specific races, including, but not limited to, starters, timers, judges and officials.

d. To be responsible for pre-Relay and Relays day planning and functions.

e. To secure a broad form, comprehensive coverage policy of public liability insurance (combined single limit bodily injury and property damage insurance) naming the District and Jaycees as insured against loss or liability caused by or connected with the operation of the Meet and the actions or failures to act in connection with the Relays in an amount of not less than one million dollars ($1,000,000) per occurrence.

f. Provide locker room and track and field facilities.

10. The Jaycees agree as follows:

a. To supply such labor as may be necessary for the ticket sellers and ticket takers.

b. To provide manpower for use by the Games Committee for promotion of the Relays.
c. To secure a broad form, comprehensive coverage policy of public liability insurance (combined single limited bodily injury and property damage insurance) naming the District and Jaycees and the Santa Barbara Easter Relays, Games Committee, as insured's against loss or liability caused by or connected with the operation of the Meet and the actions or failures to act in connection with the Meet in an amount of not less than one million dollars ($1,000,000) per occurrence.

11. In addition to the duties of the Games Committee as set forth in Paragraph 3 hereinafore, the Games Committee shall be responsible for submitting proper accounts to the parties hereto concerning the profits and/or losses of each Relay within forty-five (45) days of the staging thereof.

12. Should any party hereto terminate the within Agreement prior to the first day of May 2009, said terminating party will automatically relinquish any claim it has to funds then deposited in the Reserve Account, and the said Reserve Account will become the sole property of the non-terminating party provided, however, that if said non-terminating party does not, either individually or in conjunction with a co-sponsoring individual, association, or corporation, stage a Santa Barbara Relays within twelve (12) months of said termination, then said Reserve Fund is to be divided equally between and distributed to the parties hereto.

IN WITNESS WHEREOF, the parties hereto have executed this document on the 5th day of February, 2009.

SANTA BARBARA COMMUNITY COLLEGE DISTRICT

By: ____________________________

Vice President, Business Services

SANTA BARBARA JAYCEES,
A California non-profit corporation

By: ____________________________

[TITLE] PRES

By: ____________________________

[TITLE] VICE CHAIR

[Contracts: Easter Relays]
RESOLUTION
OF THE GOVERNING BOARD OF THE
SANTA BARBARA COMMUNITY COLLEGE DISTRICT

Re: INTERNAL BUDGET TRANSFERS - FISCAL YEAR 08-09

WHEREAS, the Santa Barbara City College District Board of Trustees on June 26, 2008, adopted a tentative budget for the fiscal year; and

WHEREAS, routine budget transfers between major objects have been requested by department chairs to better meet changing fiscal needs;

NOW, THEREFORE, BE IT RESOLVED that budget transfers be made resulting in the net effect as shown:

<table>
<thead>
<tr>
<th>Description</th>
<th>Fund</th>
<th>Object</th>
<th>Increase</th>
<th>Decrease</th>
</tr>
</thead>
<tbody>
<tr>
<td>General Fund - Unrestricted</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accounting, Education, Printing &amp; Duplicating</td>
<td>11000</td>
<td>200000-Classified Salaries</td>
<td>$1,700.00</td>
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</tr>
<tr>
<td></td>
<td>11000</td>
<td>400000-Supplies and Materials</td>
<td>$1,700.00</td>
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<tr>
<td>Business Admin Hrly Students</td>
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<td></td>
<td>11000</td>
<td>500000-Other Operating Expense</td>
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<tr>
<td>Dean Of Ed Programs - Voc Ed Hrly Classif Istr. Aid</td>
<td>11000</td>
<td>100000-Academic Salaries</td>
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<td>11000</td>
<td>200000-Classified Salaries</td>
<td>$390.24</td>
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<td>Environmental Horticulture Hrly Students Non-Instr.</td>
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<td>200000-Classified Salaries</td>
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<td>11000</td>
<td>500000-Other Operating Expense</td>
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</tbody>
</table>
PASSED AND ADOPTED by the Board of Trustees of the Santa Barbara Community College
District this 26th of February 2009, by the following vote:

Ayes:

Nees:

Absent:

Concur:

______________________________________________________________
Dr. Andreea M. Serban
Superintendent/President and Secretary/
Clerk to the Board of Trustees
RE: Additional Revenue 2008-2009

WHEREAS, additional revenue not included in the 2008-2009 Adopted Budget has been received and needs to be appropriated, and

WHEREAS, under the provisions of Education Code Sections 85200 and 85210, such action may be taken by written resolution of the governing board;

NOW, THEREFORE, BE IT RESOLVED, that the County Superintendent of Schools and County Auditor be authorized and directed to increase the revenue and budgeted expenditures as shown below.

<table>
<thead>
<tr>
<th>Program</th>
<th>Fund</th>
<th>Revenue Object</th>
<th>Amount</th>
<th>Budget Fund</th>
<th>Object</th>
<th>Amount</th>
</tr>
</thead>
</table>
| General Fund - Unrestricted  | 11000         | Local Revenue  | 888536 | 11000       | 451236 | $ 7,000
| Pay For Printing Earnings   |               |                |        |             |        | $ 7,000
| Additional Revenue          |               |                |        |             |        | $ 7,000
| General Fund - Restricted   | 33000         | State General Child Care CCTR | 862002 | 12008 | 100000 | $ (4,000) |
| Budget Revision:             |               | State Food Program | 862133 | 200000 | 300000 | $ (20,768) |
| Decrease State Apportionment|               |                | 300000 |        |        | $ (259) |
| Increase State Food Program  |               |                | 500000 |        |        | $ (4,030) |
|                              |               |                | 600000 |        |        | $ (1,000) |
|                              |               |                |        |             |        | $ (30,057) |

Total New Money

$ (23,057)

PASSED AND ADOPTED BY THE Board of Trustees of the Santa Barbara Community College District on the 26th day of February 2009, by the following vote:

Ayes:

Noes:

Absent:

Concur:

Dr. Andreea Serban
Superintendent/President and Secretary/Clerk to the Board of Trustees

Item 6.2-b
02/29/09
Resolution No. __28__ (2008-09)

RESOLUTION
OF THE GOVERNING BOARD OF THE
SANTA BARBARA COMMUNITY COLLEGE DISTRICT

RE: DISTRICT STANDARD MATERIALS AND EQUIPMENT

WHEREAS, from time to time the District is engaged in construction, alteration, or repair of District owned public works and other District owned or operated facilities, in connection therewith, the District drafts or causes to be drafted bid specifications for such construction, alteration, or repair activities; and

WHEREAS, Public Contract Code §3400(b)(2) provides that bid specifications of the District shall not call for a designated material, product, thing, or service by specific brand or trade name unless the bid specification lists at least two brands or trade names of comparable quality or utility, except in those instances where the material, product, thing or service is designated to match others in use on a particular public improvement either completed or in the course of completion by the District; and

WHEREAS, the District desires to adopt and implement District Standard Materials and Equipment pursuant to Public Contract Code §3400(b)(2) and to promote the integrity, functionality, operation, maintenance, and/or use of existing systems and/or structures which constitute all or part of a particular public improvement either completed or in the course of completion by the District;

NOW, THEREFORE, BE IT HEREBY RESOLVED that the Board of Trustees of the Santa Barbara Community College District hereby adopts the following Resolutions:

RESOLVED, that the designation of District Standard Materials and Equipment pursuant to Public Contract Code §3400(b)(2) serves the best interests of the District by standardizing the procurement, maintenance and replacement of materials and equipment incorporated into the District’s public works and other facilities.

FURTHER RESOLVED, that the District’s Superintendent/President or Vice President, Business Services, and such individuals or firms as they deem necessary or appropriate to assist them, are authorized to develop and issue a schedule of District Standard Materials and Equipment.

FURTHER RESOLVED, that the District’s Superintendent/President or Vice President, Business Services, or their successors shall be authorized, without further action or authority of the Board of Trustees, to amend, from time-to-time, the materials and/or equipment included in the District Standard Materials and Equipment as necessary or appropriate.

FURTHER RESOLVED, that bid specifications for all construction, alteration or repair of District public works and other District facilities shall incorporate therein the District Standard Materials and Equipment, to the extent applicable to the construction, alteration or repair of a public works project or other facility.

FURTHER RESOLVED, that absent demonstrable extenuating circumstances, neither the District, District staff, District agents nor District representatives may consent to, or purport
to grant consent to, any contractor to the District for construction, alteration or repair of a District public work or other District facility to provide or install an alternative to, or substitution of, any District Standard Materials and Equipment.

FURTHER RESOLVED, that absent demonstrable extenuating circumstances, neither the District, District staff, District agents nor District representatives may consent to, or purport to grant consent to, any vendor providing/supplying materials or equipment to be incorporated into a District public work or other District facility, to provide/supply an alternative to or substitution of, any District Standard Materials and Equipment.

APPROVED AND ADOPTED by the Board of Trustees of the Santa Barbara Community College District this 26th day of February 2009 by the following vote:

Ayes:

Noes:

Abstain:

Absent:

________________________
Secretary/Clerk, Board of Trustees,
Santa Barbara Community College District
### SANTA BARBARA COMMUNITY COLLEGE DISTRICT

**BID TABULATION**

**Project:** La Playa Conference & Press Center  
**Bid #**646

**Date:** Thursday, February 19, 2009  
**Time:** 3:00 p.m.

<table>
<thead>
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<th>Contractor</th>
<th>Base Bid</th>
<th>Add. #1</th>
<th>Add. #2</th>
<th>Add. #3</th>
<th>Add. #4</th>
<th>Bid Bond</th>
<th>Sub-contractor List</th>
<th>Contractor Licensing Statement</th>
<th>Experience Statement</th>
<th>MBE/ WBE</th>
<th>Signed</th>
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</tbody>
</table>

**Bid Opened by:** Robert Morales

**Bid Opening Attended by:** Robert Morales, Mindy Johnson, Andy, Luke Jones, Scott Tao, Steve McCleister, Tom Clark, Don M, JW Bailey and Chris Kelsey

**Copies sent to:** Barbara Armstrong, Joe Sullivan, Rob Morales, Julie Hendricks
### 2009/2010 Scheduled Maintenance Projects

<table>
<thead>
<tr>
<th>Priority</th>
<th>Project Title</th>
<th>Campus</th>
<th>Problem Existed</th>
<th>Project Type</th>
<th>Facility Type</th>
<th>Totals Funds</th>
<th>Status</th>
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</thead>
<tbody>
<tr>
<td>1</td>
<td>Grease Trap Installation and Plumbing Improvements - Cafeteria</td>
<td>Santa Barbara City College</td>
<td>Always</td>
<td>Utility</td>
<td>Cafeteria</td>
<td>$97,920</td>
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<tr>
<td>2</td>
<td>Sports Pavilion - Repair Waterproofing at Entry Plaza Deck</td>
<td>Santa Barbara City College</td>
<td>1-2 yrs.</td>
<td>Roof</td>
<td>Physical Education</td>
<td>$251,000</td>
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<tr>
<td>3</td>
<td>Campus Center Seismic Re-glazing - Phase II</td>
<td>Santa Barbara City College</td>
<td>Always</td>
<td>Exterior</td>
<td>Classroom/Laboratory</td>
<td>$470,705</td>
<td>Submitted</td>
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<tr>
<td>4</td>
<td>Elevator Upgrades at Marine Diving Technology Building</td>
<td>Santa Barbara City College</td>
<td>1-2 yrs.</td>
<td>Other</td>
<td>Classroom/Laboratory</td>
<td>$66,950</td>
<td>Submitted</td>
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<tr>
<td>5</td>
<td>Schott Center - Emergency Generator</td>
<td>Schott Center</td>
<td>Always</td>
<td>Utility</td>
<td>Classroom/Laboratory</td>
<td>$101,878</td>
<td>Submitted</td>
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<tr>
<td>6</td>
<td>Air Balance - Student Services Building</td>
<td>Santa Barbara City College</td>
<td>Always</td>
<td>Mechanical</td>
<td>Support Services</td>
<td>$159,860</td>
<td>Submitted</td>
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<tr>
<td>7</td>
<td>Physical Education Bldg - Replace 300 KVA Substation</td>
<td>Santa Barbara City College</td>
<td>2-5 yrs.</td>
<td>Utility</td>
<td>Classroom/Laboratory</td>
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<tr>
<td>8</td>
<td>Physical Science (East) - Replace Switch Gear</td>
<td>Santa Barbara City College</td>
<td>1-2 yrs.</td>
<td>Utility</td>
<td>Classroom/Laboratory</td>
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<tr>
<td>9</td>
<td>Replace flooring in IDC building</td>
<td>Santa Barbara City College</td>
<td>2-5 yrs.</td>
<td>Other</td>
<td>Classroom/Laboratory</td>
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<tr>
<td>10</td>
<td>LRC - Install Reheat System</td>
<td>Santa Barbara City College</td>
<td>Always</td>
<td>Mechanical</td>
<td>Library/LRC</td>
<td>$38,940</td>
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<tr>
<td>11</td>
<td>Replace Plumbing Fixtures - East Campus</td>
<td>Santa Barbara City College</td>
<td>2-5 yrs.</td>
<td>Utility</td>
<td>Classroom/Laboratory</td>
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<tr>
<td>12</td>
<td>Replace Plumbing Fixtures - West Center</td>
<td>Goleta Valley Center</td>
<td>Always</td>
<td>Utility</td>
<td>Classroom/Laboratory</td>
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<tr>
<td>13</td>
<td>Schott Center - Refinish windows</td>
<td>Schott Center</td>
<td>Always</td>
<td>Exterior</td>
<td>Classroom/Laboratory</td>
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<td>14</td>
<td>Replace HVAC Units - East Campus Classrooms 1-15</td>
<td>Santa Barbara City College</td>
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<td>Classroom/Laboratory</td>
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<td>15</td>
<td>ADMINISTRATION BUILDING BOILER RE-PIPING</td>
<td>Santa Barbara City College</td>
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<td>Mechanical</td>
<td>Support Services</td>
<td>$451,260</td>
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**Approved Total:** $2,401,215

### 2009-2013 Funds by Type

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<thead>
<tr>
<th>Year</th>
<th>Roof St. Funds</th>
<th>Utility Est. Total</th>
<th>Utility St. Funds</th>
<th>Mechanical Est. Total</th>
<th>Mechanical St. Funds</th>
<th>Exterior Est. Total</th>
<th>Exterior St. Funds</th>
<th>Other Est. Total</th>
<th>Other St. Funds</th>
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<tbody>
<tr>
<td>2009</td>
<td></td>
<td>$199,799</td>
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<td>2011</td>
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<td>2012</td>
<td>$30,965</td>
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<td>$38,940</td>
<td>$19,470</td>
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<td>$80,380</td>
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<td>2013</td>
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<td>$32,450</td>
<td>$503,297</td>
<td>$251,648</td>
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