Real Estate 2017-18

Certificate of Achievement Requirements

Complete all department requirements with a "C" or better in each course. Candidates for a Certificate of Achievement are required to complete at least 20% of the department requirements through SBCC.

Department Requirements (Total Department Units: 27)

Current Course No.	Previous Course No.	Title	Units	Institution & Course No.	Grade	Units (s/q)	Term
Course 110.	Course Ivo.	1 1116	Chus	Course 110.	Graae	(3/4)	161111
• ACCT 230	(none)	Financial Accounting	5.0				
• BLAW 101.	(BULAW 101/1)	Business Law	4.0				
• RE 101	(REEST 101/1)	Real Estate Principles	3.0				
• RE 102	(REEST 102/2)	Real Estate Practices	3.0				
• RE 203	(REEST 203/3)	Real Estate Finance	3.0				
• RE 204	(REEST 204/4)	Legal Aspects of Real Estate	3.0				
• RE 205	(REEST 205/5)	Real Estate Appraisal (Residentia	ıl) 3.0				
• RE 207	(REEST 207/10)	Property Management	3.0				

NOTE: Many of the Real Estate courses are alternated each semester: Fall semester: RE 204, 207; Spring semester: RE 102, 205.

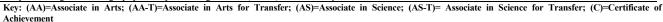
Additional Program Information

For further information, contact the Counseling Center, 965-0581, Ext. 2285, or Bonnie Chávez, Department Chair, 965-0581, Ext. 2508.

Santa Barbara City College

Associate Degrees and Certificates of Achievement (*In alphabetical order*) - For a complete list of programs of study (associate degrees, certificates, skills competency awards and department awards) and requirements, go to http://www.sbcc.edu/apply/degrees certificates.php.

Health Information Technology (AS) Accounting (AS) Accounting/Assistant Bookkeeper IV (C) Healthy Aging (AA) Administration of Justice (AA/AS/C)–3 emph. avail (AS&C), 1(AA) History (AA) History for Transfer (AA-T) Administration of Justice for Transfer (AS-T) Honors (C/C with highest honors) – 2 emphases available Alcohol and Drug Counseling (AA/C) American Sign Language (AA) Hospitality (AS/C) Animation and Gaming (AA/C) Infant/Toddler Development (C) Anthropology (AA) Interior Design (AA/C) Anthropology for Transfer (AA-T) International Business (AA/C) Applied Photography (AA/C) Introduction to Graphic Design (C) Art (AA) - 2 emphases available Journalism (AA/C) Art History for Transfer (AA-T) Journalism for Transfer (AA-T) Associate Child Care Teacher (C) Kinesiology for Transfer (AA-T) Automotive Services & Technology (AS/C) Biological Sciences (AA) Law & Society (AA) - Emphasis in Criminal Justice available Liberal Arts (AA) – Emphasis in Biomedical Sciences Black Studies (AA) Liberal Arts & Sciences (AA) – 3 emphases available Business Administration (AA/C) – 3 emphases available for AA, 2 for C Business Administration for Transfer (AS-T) Liberal Studies (AA) – Emphasis in Education Cancer Information Management (AS/C) Marine Diving Technician (AS/C) Chemistry (AA) Marketing (AA/C) Chicano Studies (AA) Mathematics (AA) Commercial Music (C) Mathematics for Transfer (AS-T) Communication (AA) - 2 emphases available Media Arts (AA/C) Communication Studies for Transfer (AA-T) Medical Coding Specialist (C) Computer App. & Office Mgmt (AS/C) - 2 emphases available Middle East Studies (AA) Computer Information Systems (AS) – Emph. in System Admin. available Music (AA) Computer Network Engineering (AS/C) Native American Studies (AA) Computer Science (AS/C) Natural History (AA) Construction Technology (AS/C) Nursing - ADN (AS) Cosmetology (AS/C) PC Support/Network Management (C) Creative Writing (C) – 2 emphases available Philosophy (AA) Culinary Arts (AS/C) Philosophy for Transfer (AA-T) Database Programming and Applications Development (C) Physical Education (AA) – Emphasis in Athletic/Personal Fitness avail. Diagnostic Medical Sonography (C) Physics (AA/AS) Diversity Issues in ECE (C) Physics for Transfer (AS-T) Drafting/CAD (AS/C) Political Science (AA) Early Childhood Education (AS/C) Political Science for Transfer (AA-T) Early Childhood Education for Transfer (AS-T) Post-Professional Practice in ADC (C) Economics (AA) Psychology (AA) Economics for Transfer (AA-T) Psychology for Transfer (AA-T) Elementary Teacher Education (AA-T) Radiography (AS) Engineering (AA/AS) Real Estate (AS/C) English (AA) English for Transfer (AA-T) School-Age Care (C) Environmental Horticulture (AS/C) - 4 emphases available for AS, 1 for C Sociology (AA) Environmental Studies (AA) Sociology for Transfer (AA-T) Ethnic Studies (AA) Spanish (AA) Film Production (AA) Spanish for Transfer (AS-T) Studio Arts for Transfer (AA-T) Film and Media Studies (AA) Finance (AA/C) Theatre Arts (AA) - 3 emphases available French (AA) Theatre Arts for Transfer (AA-T) Geography (AA) Transfer – CSU General Education Breadth Pattern (C) Geography for Transfer (AA-T) Transfer – IGETC (C) Geological Sciences (AS) Vocational Nursing (AS/C) Geology for Transfer (AS-T) Wastewater Technology Education (C) Global Studies (AA) Water Technology Education (C) Graphic Design & Photography – Graphic Design Conc. (AA/C)





Real Estate

2017-18

Certificate of Achievement in Real Estate

The Real Estate curriculum is designed to provide the student with the courses necessary to master the basic facets of the real estate industry. The curriculum appeals to all students interested in the real estate business, but it also is designed to prepare students for professional certification as real estate salespersons and brokers. It specifically provides the student with the core course needed to sit for the salesperson license exam i.e. Real Estate Principles. The curriculum also provides students desiring to sit for the broker license exam the five required courses (Real Estate Practice, Real Estate Appraisal, Real Estate Economics, Real Estate Finance and Legal Aspects of Real Estate) and the remaining three elective courses. These courses do not, however, meet salesperson/broker continuing education requirements.

Careers in Real Estate

Trained real estate professionals have opportunities as property managers, appraisers, rental agents, and salespersons. Banks, savings and loan associations, insurance agencies, developers, and brokers are also interested in these trained professionals.

SBCC: Your Open Door to Educational Excellence