

## Certificate of Achievement Requirements

Complete all department requirements with a “C” or better in each course. Candidates for a Certificate of Achievement are required to complete at least 20% of the department requirements through SBCC.

### Department Requirements (Total Department Units: 27)

<i>Current Course No.</i>	<i>Previous Course No.</i>	<i>Title</i>	<i>Units</i>	<i>Institution &amp; Course No.</i>	<i>Grade</i>	<i>Units (s/q)</i>	<i>Term</i>
• ACCT 230 .....	(none) .....	Financial Accounting.....	5.0	_____	_____	_____	_____
• BLAW 101 .....	(BULAW 101/1).....	Business Law .....	4.0	_____	_____	_____	_____
• RE 101 .....	(REEST 101/1) .....	Real Estate Principles .....	3.0	_____	_____	_____	_____
• RE 102.....	(REEST 102/2) .....	Real Estate Practices.....	3.0	_____	_____	_____	_____
• RE 203.....	(REEST 203/3) .....	Real Estate Finance.....	3.0	_____	_____	_____	_____
• RE 204.....	(REEST 204/4) .....	Legal Aspects of Real Estate .....	3.0	_____	_____	_____	_____
• RE 205.....	(REEST 205/5) .....	Real Estate Appraisal (Residential)....	3.0	_____	_____	_____	_____
• RE 207.....	(REEST 207/10) .....	Property Management.....	3.0	_____	_____	_____	_____

NOTE: Many of the Real Estate courses are alternated each semester: Fall semester: RE 204, 207; Spring semester: RE 102, 205.

### Additional Program Information

For further information, contact the Counseling Center, 965-0581, Ext. 2285, or Bonnie Chávez, Department Chair, 965-0581, Ext. 2508.

**Associate Degrees and Certificates of Achievement (In alphabetical order) - For a complete list of programs of study (associate degrees, certificates, skills competency awards and department awards) and requirements, go to [http://www.sbccc.edu/appl/degrees\\_certificates.php](http://www.sbccc.edu/appl/degrees_certificates.php).**

Accounting (AS)  
 Accounting/Assistant Bookkeeper IV (C)  
 Administration of Justice (AA/AS/C)-3 emph. avail (AS&C), 1(AA)  
 Administration of Justice for Transfer (AS-T)  
 Alcohol and Drug Counseling (AA/C)  
 American Sign Language (AA)  
 Animation and Gaming (AA/C)  
 Anthropology (AA)  
 Anthropology for Transfer (AA-T)  
 Applied Photography (AA/C)  
 Art (AA) - 2 emphases available  
 Art History for Transfer (AA-T)  
 Associate Child Care Teacher (C)  
 Automotive Services & Technology (AS/C)

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Biological Sciences (AA)  
 Black Studies (AA)  
 Business Administration (AA/C) – 3 emphases available for AA, 2 for C  
 Business Administration for Transfer (AS-T)

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Cancer Information Management (AS/C)  
 Chemistry (AA)  
 Chicano Studies (AA)  
 Commercial Music (C)  
 Communication (AA) - 2 emphases available  
 Communication Studies for Transfer (AA-T)  
 Computer App. & Office Mgmt (AS/C) - 2 emphases available  
 Computer Information Systems (AS) – Emph. in System Admin. available  
 Computer Network Engineering (AS/C)  
 Computer Science (AS/C)  
 Construction Technology (AS/C)  
 Cosmetology (AS/C)  
 Creative Writing (C) – 2 emphases available  
 Culinary Arts (AS/C)

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Database Programming and Applications Development (C)  
 Diagnostic Medical Sonography (C)  
 Diversity Issues in ECE (C)  
 Drafting/CAD (AS/C)

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Early Childhood Education (AS/C)  
 Early Childhood Education for Transfer (AS-T)  
 Economics (AA)  
 Economics for Transfer (AA-T)  
 Elementary Teacher Education (AA-T)  
 Engineering (AA/AS)  
 English (AA)  
 English for Transfer (AA-T)  
 Environmental Horticulture (AS/C) - 4 emphases available for AS, 1 for C  
 Environmental Studies (AA)  
 Ethnic Studies (AA)

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Film Production (AA)  
 Film and Media Studies (AA)  
 Finance (AA/C)  
 French (AA)

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Geography (AA)  
 Geography for Transfer (AA-T)  
 Geological Sciences (AS)  
 Geology for Transfer (AS-T)  
 Global Studies (AA)  
 Graphic Design & Photography – Graphic Design Conc. (AA/C)

Health Information Technology (AS)  
 Healthy Aging (AA)  
 History (AA)  
 History for Transfer (AA-T)  
 Honors (C/C with highest honors) – 2 emphases available  
 Hospitality (AS/C)  
 Infant/Toddler Development (C)  
 Interior Design (AA/C)  
 International Business (AA/C)  
 Introduction to Graphic Design (C)

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Journalism (AA/C)  
 Journalism for Transfer (AA-T)

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Kinesiology for Transfer (AA-T)

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Law & Society (AA) - Emphasis in Criminal Justice available  
 Liberal Arts (AA) – Emphasis in Biomedical Sciences  
 Liberal Arts & Sciences (AA) – 3 emphases available  
 Liberal Studies (AA) – Emphasis in Education

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Marine Diving Technician (AS/C)  
 Marketing (AA/C)  
 Mathematics (AA)  
 Mathematics for Transfer (AS-T)  
 Media Arts (AA/C)  
 Medical Coding Specialist (C)  
 Middle East Studies (AA)  
 Music (AA)

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Native American Studies (AA)  
 Natural History (AA)  
 Nursing - ADN (AS)

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PC Support/Network Management (C)  
 Philosophy (AA)  
 Philosophy for Transfer (AA-T)  
 Physical Education (AA) – Emphasis in Athletic/Personal Fitness avail.  
 Physics (AA/AS)  
 Physics for Transfer (AS-T)  
 Political Science (AA)  
 Political Science for Transfer (AA-T)  
 Post-Professional Practice in ADC (C)  
 Psychology (AA)  
 Psychology for Transfer (AA-T)

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Radiography (AS)  
 Real Estate (AS/C)

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School-Age Care (C)  
 Sociology (AA)  
 Sociology for Transfer (AA-T)  
 Spanish (AA)  
 Spanish for Transfer (AS-T)  
 Studio Arts for Transfer (AA-T)

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Theatre Arts (AA) - 3 emphases available  
 Theatre Arts for Transfer (AA-T)  
 Transfer – CSU General Education Breadth Pattern (C)  
 Transfer – IGETC (C)

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Vocational Nursing (AS/C)

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Wastewater Technology Education (C)  
 Water Technology Education (C)

Key: (AA)=Associate in Arts; (AA-T)=Associate in Arts for Transfer; (AS)=Associate in Science; (AS-T)= Associate in Science for Transfer; (C)=Certificate of Achievement



Santa Barbara City College

# Real Estate

## 2017-18

### Certificate of Achievement in Real Estate

The Real Estate curriculum is designed to provide the student with the courses necessary to master the basic facets of the real estate industry. The curriculum appeals to all students interested in the real estate business, but it also is designed to prepare students for professional certification as real estate salespersons and brokers. It specifically provides the student with the core course needed to sit for the salesperson license exam i.e. Real Estate Principles. The curriculum also provides students desiring to sit for the broker license exam the five required courses (Real Estate Practice, Real Estate Appraisal, Real Estate Economics, Real Estate Finance and Legal Aspects of Real Estate) and the remaining three elective courses. These courses do not, however, meet salesperson/broker continuing education requirements.

### Careers in Real Estate

Trained real estate professionals have opportunities as property managers, appraisers, rental agents, and salespersons. Banks, savings and loan associations, insurance agencies, developers, and brokers are also interested in these trained professionals.

***SBCC: Your Open Door to Educational Excellence***